

- I. Recent Performance and Outlook for the Future
- II. Initiatives toward the Future (Progress)
- III. Status of Net Assets & Financing and Dividends

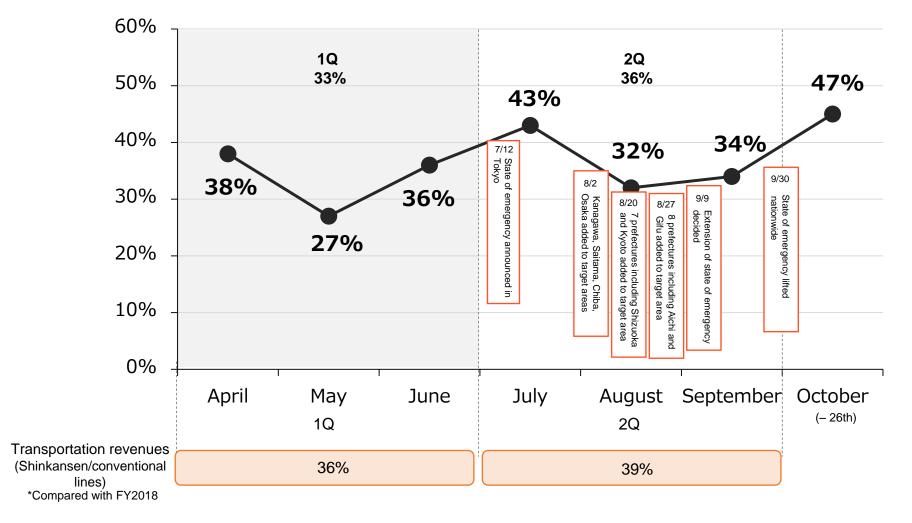


Yoshiki Suyama Representative Director Executive Vice President

> Central Japan Railway Company October 28, 2021

### Tokaido Shinkansen Passenger Volume and Transportation Revenues<sup>2</sup>

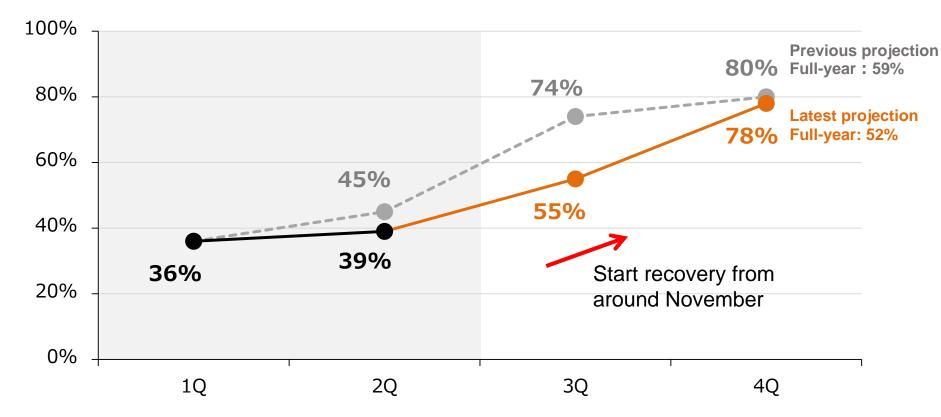
Tokaido Shinkansen Passenger Volume (Tokyo Gate, compared with FY2018)



- O Passenger volume was on a downward trend as the number of areas subject to the state of emergency expanded
- Transportation revenues for the second quarter were 39% of the FY2018 figure, lower than initially projected (45%)

### Outlook for the Future

Projected Transportation Revenues (Compared with FY2018)



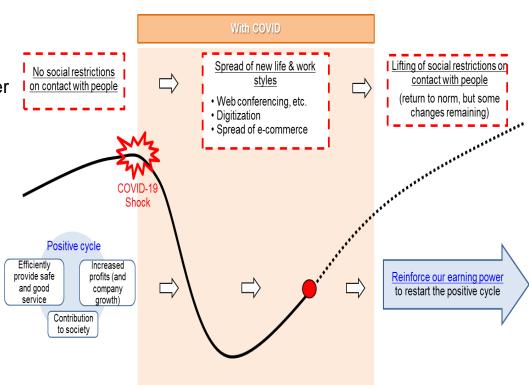
- As the start of the recovery in transportation revenues has now fallen behind the previous projection with the announcement of the state of emergency being extended until the end of September, our performance forecast has been revised
- The transportation revenues are assumed to start recovering around November, and will continue to recover toward the fourth quarter.

## Reinforcement of Earning Power

Initiatives are taken to reinforce our earning power to recover from damage incurred from COVID-19 pandemic and to strongly fulfill our social mission in future years

#### [Increase Revenues]

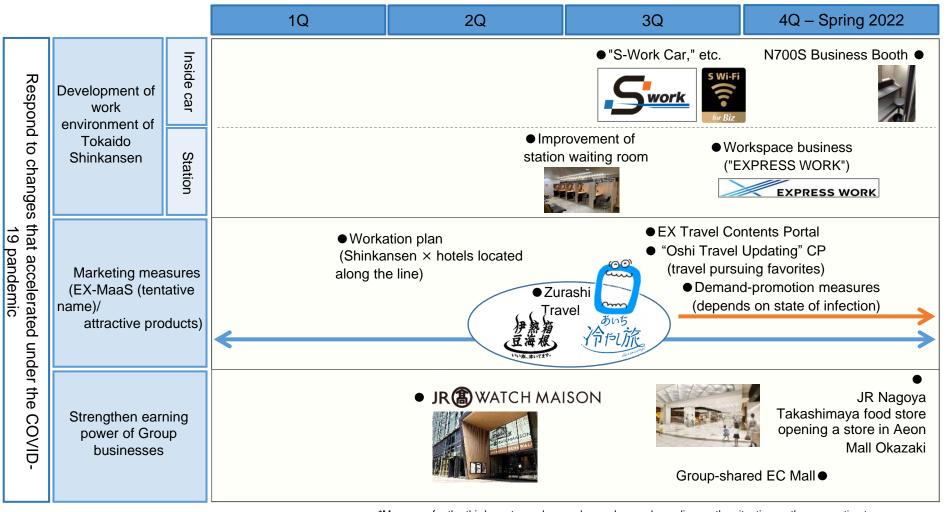
- Respond to changes that accelerated under the COVID-19 pandemic
  - ✓ Develop work environment for Tokaido Shinkansen
  - ✓ Implement marketing measures
  - Strengthen earning power of Group businesses



#### [Reduce Costs]

- At present, cost reduction is strongly promoted to the extent that safe and reliable transportation is not hindered
- Operations" to build the most ideal business systems

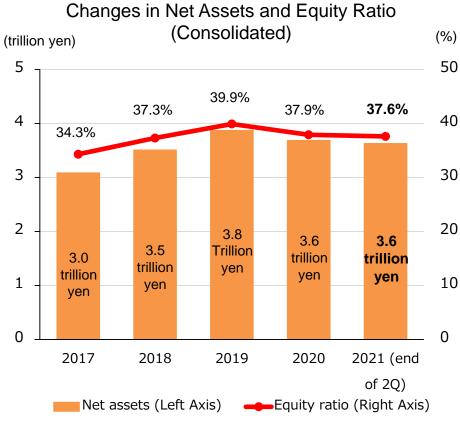
### Initiatives to Increase Revenues



\*Measures for the third quarter and onward may change depending on the situation as they are estimates.

- Various initiatives are being taken to respond to changes that are accelerated under the COVID-19 pandemic such as extension of telecommuting and web conferences, a significant shift to online travel reservations, and a further expansion of e-commerce
- In a future recovery phase of demand, we will implement aggressive marketing measures to promote demand

### Status of Net Assets and financing



\*The horizontal axis of the graph indicates the fiscal year, and ones without any specific indication are as of the end of the period

<Cash and cash equivalents> \* As of September 30, 2021

710.3 billion yen

#### <Status of funding for FY2021>

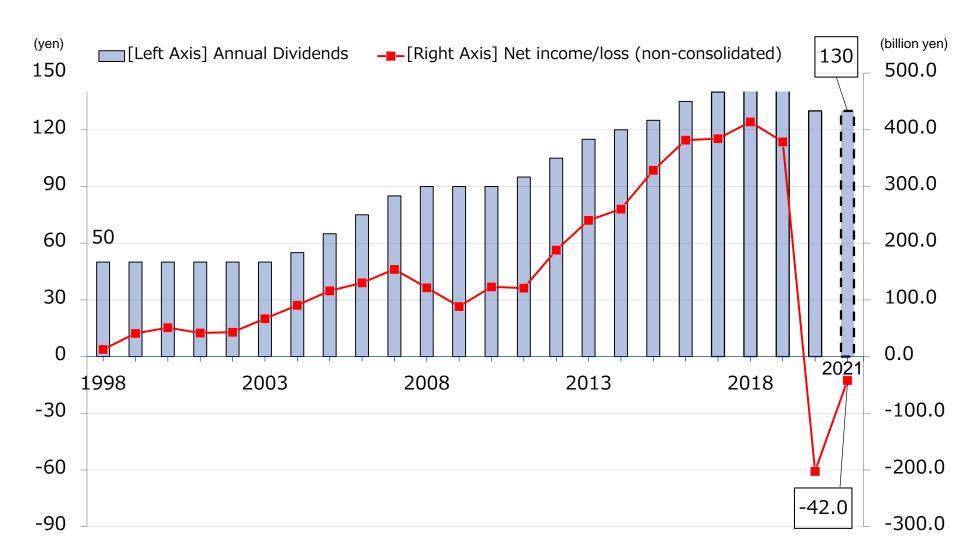
- Bond issuance (Sept. 2021): 20.0 billion yen (35 years, 0.897%)
- Commercial Paper issuance (Sept. 2021): 200.0 billion yen (9 months, approx. 0%)

#### <Ratings>

| Rating institution                      | Rating        |  |  |  |
|---|---------------|--|--|--|
| Rating and Investment Information (R&I) | AA (Stable)   |  |  |  |
| Japan Credit Rating Agency (JCR)        | AAA (Stable)  |  |  |  |
| Standard & Poor's (S&P)                 | A+ (Negative) |  |  |  |
| Moody's                                 | A2 (Stable)   |  |  |  |

- O Net assets, equity ratio, cash and cash equivalents are all at adequate levels
- We will continue to raise funds basically by issuing bonds and borrowing, including issuance of commercial paper as necessary

### **Dividends**



## IV. Summary of Financial Results for First Half of FY2022.3



Naoki Hayakawa Corporate Officer General Manager of Finance Department

> Central Japan Railway Company

> > October 28, 2021

## Income Statement (Consolidated)

|  |                       |   |   |                                 |                  |                   | (Billion you)                                      |
|--|-----------------------|---|---|---------------------------------|------------------|-------------------|--|
|  |                       | FY2020 Q2<br>Cumulative<br>A<br>(Before applying<br>the new standard) | FY2020 Q2<br>Cumulative<br>A'<br>(After applying<br>the new standard) | FY2021<br>Q2<br>Cumulative<br>B | Changes<br>(B-A) | Changes<br>(B-A') | Major Change Factor (B-A')                         |
| Оре  | rating Revenues       | 337.8   | 303.6   | 386.9                           | 49.0             | 83.3              |  |
|  | Transportation        | 217.2   | 217.1   | 290.0                           | 72.7             | 72.9              | (+) JR CENTRAL (Transportation)                    |
|  | Merchandise and Other | 70.2  | 33.4  | 44.9                            | -25.2            | 11.5              | (+) JR Tokai Takashimaya, Tokai Kiosk              |
|  | Real Estate           | 33.4  | 33.3  | 35.6                            | 2.1              | 2.2               | (+) JR Central Building, Tokyo Station Development |
|  | Other                 | 97.1  | 100.3   | 94.3                            | -2.8             | -5.9              | (-) Nippon Sharyo                                  |
| Оре  | rating Expenses       | 451.4   | 417.4   | 421.0                           | -30.4            | 3.5               |  |
| Ope<br>(Los  | erating Income<br>ss) | -113.5  | -113.8  | -34.1                           | 79.4             | 79.7              |  |
|  | Transportation        | -104.0  | -104.0  | -32.5                           | 71.4             | 71.4              | (+) JR CENTRAL (Transportation)                    |
|  | Merchandise and Other | -9.7  | -9.9  | -4.9                            | 4.8              | 5.0               | (+) JR Tokai Takashimaya, Tokai Kiosk              |
|  | Real Estate           | 6.7   | 6.7   | 8.3                             | 1.6              | 1.6               | (+) JR Central Building, Tokyo Station Development |
|  | Other                 | -5.0  | -4.8  | -4.1                            | 0.8              | 0.6               | (+) JR Tokai Tours, JR Tokai Hotels                |
| Ord<br>(Los  | inary Income<br>ss)   | -150.7  | -150.5  | -67.0                           | 83.6             | 83.4              |  |
| Net Income (Loss) Attributable to Owners of the Parent |                       | -113.5  | -113.2  | -44.4                           | 69.1             | 68.8              |  |

<sup>\*</sup> Breakdown by segment is before offsetting transactions between segments. The total of figures in the breakdown does not match Operating Revenues and Operating Income (Loss).

A: Before applying the revenue recognition accounting standard, A' and B: After applying the revenue recognition accounting standard (A' is for reference purposes)

JR Tokai Hotels, JR Tokai Tours, and JR Tokai Agency are included in the Hotel and Services segment in the Earnings Briefing, but are included in "Other" in this document.

## Income Statement (Non-consolidated)

|     |   | FY2020 Q2<br>Cumulative A | FY2021 Q2<br>Cumulative B | Changes<br>(B-A) | Major Change Factor                          |
|-----|---|---------------------------|---------------------------|------------------|--|
| (Tr | erating Revenues<br>ansportation<br>venues) | 221.7<br>(189.3)          | 294.6<br>(260.0)          | 72.9<br>(70.7)   | Shinkansen +65.8,<br>Conventional lines +4.8 |
| Ор  | erating Expenses                            | 321.8                     | 323.1                     | 1.3              |  |
|     | Personnel Expenses                          | 87.1                      | 79.9                      | -7.2             | Decrease in provision for bonuses, etc.      |
|     | Non-personnel<br>Expenses                   | 133.6                     | 134.9                     | 1.2              |  |
|     | Energy                                      | 19.7                      | 18.7                      | -1.0             |  |
|     | Maintenance                                 | 41.3                      | 44.8                      | 3.5              | Increase in bridge repair, etc.              |
|     | Others                                      | 72.5                      | 71.2                      | -1.3             |  |
|     | Taxes other than Income Taxes               | 16.2                      | 17.5                      | 1.2              |  |
|     | Depreciation &<br>Amortization              | 84.6                      | 90.8                      | 6.1              | Rolling stock, etc.                          |
| Ор  | erating Income (Loss)                       | -100.0                    | -28.5                     | 71.5             |  |
| Ore | dinary Income (Loss)                        | -139.6                    | -63.6                     | 76.0             |  |
| Ne  | t Income (Loss)                             | -98.2                     | -51.2                     | 47.0             |  |

### V. Performance Forecast for FY2022.3

VI. Progress of the Chuo Shinkansen Project



Shunsuke Niwa
Director, Corporate
Executive Officer
Director General of
Corporate Planning
Division

Central Japan Railway Company October 28, 2021

# Revisions to Performance Forecast for FY2022.3 (Non-consolidated) <sup>12</sup>

■ Income Statement

|     |  | FY2020<br>Results A | FY2021<br>Previous<br>Forecast B | FY2021<br>Latest<br>Forecast C | YoY Change<br>(C-A) | vs. Previous<br>Forecast<br>(C-B) |
|-----|--|---------------------|----------------------------------|--------------------------------|---------------------|-----------------------------------|
|     | erating Revenues<br>ansportation Revenues) | 541.7<br>(476.1)    | 890.0<br>(820.0)                 | 795.0<br>(726.0)               | 253.2<br>(249.8)    | -95.0<br>(-94.0)                  |
| Ор  | erating Expenses                           | 717.7               | 783.0                            | 757.0                          | 39.2                | -26.0                             |
|     | Personnel Expenses                         | 160.7               | 173.0                            | 163.0                          | 2.2                 | -10.0                             |
|     | Non-personnel<br>Expenses                  | 342.7               | 379.0                            | 365.0                          | 365.0 22.2          |                                   |
|     | Energy                                     | 37.7                | 42.0                             | 41.0                           | 3.2                 | -1.0                              |
|     | Maintenance                                | 142.9               | 148.0                            | 147.0                          | 4.0                 | -1.0                              |
|     | Others                                     | 162.0               | 189.0                            | 177.0                          | 14.9                | -12.0                             |
|     | Taxes other than Income taxes              | 32.8                | 37.0                             | 36.0                           | 3.1                 | -1.0                              |
|     | Depreciation & Amortization                | 181.3               | 194.0                            | 193.0                          | 11.6                | -1.0                              |
| Ор  | erating Income (Loss)                      | -175.9              | 107.0                            | 38.0                           | 213.9               | -69.0                             |
| Ord | dinary Income (Loss)                       | -256.6              | 34.0                             | -35.0                          | 221.6               | -69.0                             |
| Net | t Income (Loss)                            | -202.3              | 12.0                             | -42.0                          | 160.3               | -54.0                             |

### Revisions to Performance Forecast for FY2022.3 (Consolidated)

■ Income Statement

|        |  | FY2020<br>Results A<br>(Before applying<br>the new standard) | FY2020<br>Results A'<br>(After applying<br>the new standard) | FY2021<br>Previous<br>Forecast B | FY2021<br>Latest<br>Forecast C | YoY Change<br>(C-A) | vs. Previous<br>Forecast<br>(C-B) |
|--------|--|--|--|----------------------------------|--------------------------------|---------------------|-----------------------------------|
| Opera  | ting Revenues                              | 823.5  | 740.0  | 1,115.0                          | 1,008.0                        | 184.4               | -107.0                            |
|        | Transportation                             | 533.0  | 533.2  | 882.0                            | 786.0                          | 252.9               | -96.0                             |
|        | Merchandise and Other                      | 174.7  | 82.9   | 119.0                            | 111.0                          | -63.7               | -8.0                              |
|        | Real Estate                                | 69.1   | 69.1   | 75.0                             | 73.0                           | 3.8                 | -2.0                              |
|        | Other                                      | 251.6  | 251.7  | 241.0                            | 237.0                          | -14.6               | -4.0                              |
| Operat | ting Expenses                              | 1,008.2  | 924.7  | 1,009.0                          | 971.0                          | -37.2               | -38.0                             |
| Operat | ting Income (Loss)                         | -184.7   | -184.7   | 106.0                            | 37.0                           | 221.7               | -69.0                             |
|        | Transportation                             | -183.3   | -183.3   | 100.0                            | 31.0                           | 214.3               | -69.0                             |
|        | Merchandise and<br>Other                   | -12.2  | -12.2  | -5.0                             | -5.0                           | 7.2                 | _                                 |
|        | Real Estate                                | 13.0   | 13.0   | 15.0                             | 14.0                           | 0.9                 | -1.0                              |
|        | Other                                      | 1.3  | 1.7  | -1.0                             | -1.0                           | -2.3                | _                                 |
| Ordina | ary Income (Loss)                          | -262.0   | -261.9   | 33.0                             | -33.0                          | 229.0               | -66.0                             |
|        | come (Loss)<br>utable to Owners of<br>rent | -201.5   | -201.4   | 15.0                             | -30.0                          | 171.5               | -45.0                             |

Breakdown by segment is before offsetting transactions between segments. The total of figures in the breakdown does not match Operating Revenues and Operating Income (Loss).

A: Before applying the revenue recognition accounting standard, A', B, and C: After applying the revenue recognition accounting standard (A' is for reference purposes)

### **Cost Reduction**

- With the continuation of an extremely tough business environment, cost reduction is strongly promoted to the
  extent that safe and reliable transportation is not hindered
- Up to the second quarter, costs were reduced by approximately 34 billion yen on a non-consolidated basis including capital expenditure, and a total of approximately 45 billion yen with Group companies combined
- For the full fiscal year, in light of the tough business environment, the cost reduction plan of the Company and Group companies combined, including capital expenditure, will be increased to 100 billion yen, the same level as in the previous fiscal year

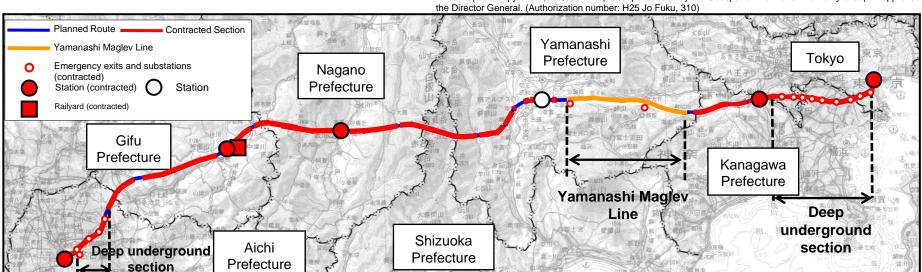
|                    |                        | FY2020<br>Results                                     | FY2021<br>Plan<br>(Initial)                   | FY2021<br>Plan<br>(Revised)                          |
|--------------------|------------------------|---|---|--|
| The C              | Operating<br>Expenses  | 63.0  | 30.0  | 50.0   |
| Company            | Capital<br>Expenditure | · I including capex-related i including capex-related |   | 43.0 Including capex-related expenses of 8.0         |
| Group<br>Companies | Operating<br>Expenses  | 15.0  | 6.0   | 9.0  |
| oup<br>anies       | Capital<br>Expenditure | 10.0  | 4.0   | 6.0  |
| Total              |                        | 100.0*<br>Excluding capex-related<br>expenses of 8.0  | 73.0* Excluding capex-related expenses of 7.0 | 100.0*<br>Excluding capex-related<br>expenses of 8.0 |

<sup>\*</sup>As the Company's capital expenditure includes capex-related expenses, the sum of individual items does not match the total.

## Status of the Chuo Shinkansen Project (1)

O Main construction contract locations (as of September 30, 2021) \*This man is a con-

\*Main construction contract section and others show approximate positions.
\*This map is a copy of a 1,000,000:1 map of Japan issued by the Geospatial Information Authority of Japan approved by





Nagoya Station



Southern Alps Tunnel (Yamanashi Section)



Shinagawa Station



Ina Sanchi Tunnel (Aoki River Section)



Elevated bridge in Yamanashi Prefecture



Kanagawa-ken Station (tentative)



Higashiyurigaoka emergency exit

## Status of the Chuo Shinkansen Project (2)

#### [Southern Alps Tunnel (Shizuoka Section)]

launching the full-scale excavation.

- On September 18, we held a meeting to exchange opinions with the city and town mayors of the Oi River basin.
- At the 12th meeting of the Expert Conference on the Linear Chuo Shinkansen Shizuoka Section organized by the Ministry of Land, Infrastructure, Transport and Tourism (MLIT) held on September 26, an interim report (draft) on Oi River water resource issues was discussed, and a policy to finalize it at the next meeting was indicated.
- We will continuously work to resolve the concerns of the Oi River basin communities by sincerely giving explanations at the Expert Conference, and exchanging opinions sufficiently with the cities and towns of the Oi River basin.

#### [Shield Tunneling of Deep Underground Section of the Tokyo Metropolitan Area and the Chukyo Area]

- From June to September, we held a briefing on safety and security measures for shield tunneling at each section.
- In addition, at the First Tokyo Metropolitan Area Tunnel (Kitashinagawa Section), after holding construction briefings, we started the survey tunneling work on October 14 by operating the shield machine to confirm the safety and security measures in practice before excavating in earnest. We will explain the confirmed results of the survey tunneling to the residents along such section before

Forward-looking statements and forecasts contained in this document are estimates based on information currently available to the Company and contain risks and uncertainties. Examples of potential risks and uncertainties include changes in economic trends, the business environment, consumer trends, competitive positions of the Company and its subsidiaries, as well as laws and regulations.

### (Reference) Results and Forecasts for Major Subsidiaries (Before Consolidation Adjustments)

○ Results (billion yen)

|  | Operating Revenues   |                      |        | Opera                | ting Income          | (Loss) | Ordinary Income (Loss) |                      |        |  |
|--|----------------------|----------------------|--------|----------------------|----------------------|--------|------------------------|----------------------|--------|--|
|  | FY2020 Q2<br>Results | FY2021 Q2<br>Results | YoY    | FY2020 Q2<br>Results | FY2021 Q2<br>Results | YoY    | FY2020 Q2<br>Results   | FY2021 Q2<br>Results | YoY    |  |
| JR Tokai<br>Takashimaya <sup>(*)</sup> | 15.8                 | 20.9                 | 132.5% | -1.8                 | -0.9                 | 53.1%  | -1.7                   | -0.8                 | 50.6%  |  |
| JR Central Building                    | 14.2                 | 15.1                 | 106.1% | 1.6                  | 2.1                  | 130.8% | 1.5                    | 2.1                  | 141.3% |  |
| JR Tokai Hotels                        | 4.0                  | 5.6                  | 138.1% | -4.4                 | -3.4                 | 77.3%  | -4.0                   | -3.2                 | 79.0%  |  |
| Nippon Sharyo                          | 44.4                 | 41.3                 | 93.0%  | 2.9                  | 2.5                  | 85.5%  | 3.1                    | 2.6                  | 83.4%  |  |
|  |                      |                      |        | Nippon Sha           | ryo Net              | Income | 3.0                    | 2.2                  | 75.6%  |  |

Forecasts

(billion yen)

|  |                   | Operating                        | Revenues                       | S                         | Op                | Operating Income (Loss)          |                                |                           |                   | Ordinary Income (Loss)           |                                |                           |  |
|--|-------------------|----------------------------------|--------------------------------|---------------------------|-------------------|----------------------------------|--------------------------------|---------------------------|-------------------|----------------------------------|--------------------------------|---------------------------|--|
|  | FY2020<br>Results | FY2021<br>Forecast<br>(Previous) | FY2021<br>Forecast<br>(Latest) | Previous<br>vs.<br>Latest | FY2020<br>Results | FY2021<br>Forecast<br>(Previous) | FY2021<br>Forecast<br>(Latest) | Previous<br>vs.<br>Latest | FY2020<br>Results | FY2021<br>Forecast<br>(Previous) | FY2021<br>Forecast<br>(Latest) | Previous<br>vs.<br>Latest |  |
| JR Tokai<br>Takashimaya <sup>(*)</sup> | 38.3              | 51.5                             | 50.0                           | 96.9%                     | -1.3              | 0.3                              | 0.3                            | 119.2%                    | -1.1              | 0.5                              | 0.5                            | 112.0%                    |  |
| JR Central Building                    | 29.9              | 31.7                             | 31.2                           | 98.3%                     | 2.8               | 3.2                              | 3.0                            | 92.3%                     | 2.8               | 3.1                              | 2.8                            | 92.8%                     |  |
| JR Tokai Hotels                        | 11.4              | 15.6                             | 14.8                           | 94.7%                     | -7.3              | -5.9                             | -5.4                           | 90.9%                     | -7.0              | -5.9                             | -5.1                           | 86.6%                     |  |
| Nippon Sharyo                          | 97.9              | 91.0                             | 92.0                           | 101.1%                    | 8.7               | 5.2                              | 5.9                            | 113.5%                    | 9.0               | 5.3                              | 5.9                            | 111.3%                    |  |

<sup>(\*)</sup> The revenue recognition accounting standard is applied only to JR Tokai Takashimaya in calculating its FY2020 results because it has a large impact on its revenue.

8.3

4.8 5.2

108.3%

Nippon Sharyo

### (Reference) Monthly Passenger Volume

◆月次利用状況 Monthly passenger volume

| 1 | $\Omega$        | 1 |
|---|-----------------|---|
|   | <sup>7</sup> /0 | ) |

| V / 1 0 C   1/11   C   D   1/10   III | y paccongor volume             |               |                      |                             |                |                 |                    |                |                      |  |  |
|---------------------------------------|--------------------------------|---------------|----------------------|-----------------------------|----------------|-----------------|--------------------|----------------|----------------------|--|--|
|                                       |                                |               |                      | 在来線<br>Conventional Railway |                |                 |                    |                |                      |  |  |
|                                       | 東京口 大阪口<br>Tokyo Gate Osaka Ga |               |                      |                             |                |                 |                    |                |                      |  |  |
| 期間<br>Period                          | <u>合計</u><br>Total             | のぞみ<br>Nozomi | ひかり<br><b>Hikari</b> | こだま<br>Kodama               | 平日<br>Weekdays | 士休日<br>Weekends | <u>合計</u><br>Total | 特急等<br>Express | 名古屋近郊<br>Nagoya Area |  |  |
| 21/04                                 | 349 (38)                       | 374 (38)      | 386 (32)             | 268 (42)                    | 318 (39)       | 458 (36)        | 333 (35)           | 299 (33)       | 173 (75)             |  |  |
| 21/05                                 | 253 (27)                       | 251 (26)      | 251 (24)             | 259 (35)                    | 216 (27)       | 320 (26)        | 224 (24)           | 281 (26)       | 171 (61)             |  |  |
| 21/06                                 | 125 (36)                       | 123 (36)      | 126 (32)             | 128 (42)                    | 119 (36)       | 142 (37)        | 116 (35)           | 108 (31)       | 105 (70)             |  |  |
| 21/04-06                              | 202 (33)                       | 203 (33)      | 207 (29)             | 193 (40)                    | 184 (34)       | 255 (32)        | 186 (31)           | 190 (30)       | 141 (69)             |  |  |
| 21/07                                 | 130 (43)                       | 132 (44)      | 134 (38)             | 120 (44)                    | 122 (43)       | 152 (43)        | 127 (45)           | 153 (59)       | 106 (76)             |  |  |
| 21/08                                 | 125 (32)                       | 128 (32)      | 131 (28)             | 109 (34)                    | 117 (32)       | 140 (31)        | 127 (32)           | 94 (25)        | 108 (63)             |  |  |
| 21/09                                 | 87 (34)                        | 86 (34)       | 89 (29)              | 88 (38)                     | 87 (32)        | 87 (37)         | 83 (33)            | 73 (30)        | 88 (67)              |  |  |
| 21/07-09                              | 112 (36)                       | 113 (36)      | 116 (32)             | 105 (38)                    | 107 (35)       | 121 (37)        | 110 (36)           | 102 (35)       | 100 (69)             |  |  |
| 21/04-09                              | 142 (35)                       | 142 (35)      | 148 (30)             | 136 (39)                    | 134 (35)       | 159 (35)        | 135 (34)           | 130 (33)       | 118 (69)             |  |  |

◆多客期利用状況(東京口) Passenger volume during the peak holiday seasons (Tokyo Gate)

・ゴールデンウィーク "Golden Week" Holidays

| <u> </u>     | Coldon 11 Colt     | Colden Week Tiolidaye |          |                |                             |          |  |  |  |  |  |  |
|--------------|--------------------|-----------------------|----------|----------------|-----------------------------|----------|--|--|--|--|--|--|
|              |                    | 新幹<br>Shinkar         |          |                | 在来線<br>Conventional Railway |          |  |  |  |  |  |  |
| 期間<br>Period | <u>合計</u><br>Total | 合計 のぞみ ひかり こだま        |          | 特急等<br>Express | 名古屋近郊<br>Nagoya Area        |          |  |  |  |  |  |  |
| 4/28~5/5     | 526 (32)           | 511 (32)              | 584 (29) | 544 (35)       | 736 (35)                    | 345 (51) |  |  |  |  |  |  |

・お盆期間 Summer Holidays

|              |          | 新幹;<br>Shinkar |                      |               | 在来線<br>Conventional Railway |                      |  |
|--------------|----------|----------------|----------------------|---------------|-----------------------------|----------------------|--|
| 期間<br>Period | <u> </u> |                | ひかり<br><b>Hikari</b> | こだま<br>Kodama | 特急等<br>Express              | 名古屋近郊<br>Nagoya Area |  |
| 8/6~8/17     | 139 (34) | 142 (34)       | 153 (31)             | 118 (35)      | 113 (27)                    | 137 (55)             |  |

(※1)カッコ内は、新型コロナウイルス感染症の影響を受ける前の2018年度との比較。

Note1: Numbers in parentheses are compared to FY2018 (before the decline due to the COVID-19 pandemic).

(※2)新幹線・在来線特急等は特定の駅間における月累計断面輸送量の対前年比。

在来線名古屋近郊は自動改札集計による乗車人員合計の対前年比。※多客期においては定期外の乗車人員に限る。

Note2: The data of the Shinkansen and Express is based on the total passenger volume of each month at certain points.

The data of the Nagoya area is based on the passenger ridership of each month counted by automatic ticket gates.

\*The data of the Nagoya area regarding the peak holiday seasons is based on the passenger ridership excluding commuter passes.

## (Reference) Monthly Results of Commercial Facilities and Hotels

#### ◆商業施設 Commercial Facilities

|              | ジェイアール名 古屋タカシマヤ、及び<br>タカシマヤ ゲートタワーモール<br>JR Nagoya Takashimaya and<br>Takashimaya Gate Tower Mall |                                   |  |  |  |
|--------------|---|-----------------------------------|--|--|--|
| 期間<br>Period | 売上高合計<br>2022年2月期<br>(百万円)<br>Total Sales FY2021:<br>2021.3~2022.2<br>(Millions of Yen)           | 前年同月比<br>(%)<br>YoY<br>Comparison |  |  |  |
| 21/03        | 13,990  | 147.5                             |  |  |  |
| 21/04        | 10,591  | 383.3                             |  |  |  |
| 21/05        | 8,479   | 210.0                             |  |  |  |
| 21/06        | 9,867   | 88.9                              |  |  |  |
| 21/07        | 12,395  | 116.4                             |  |  |  |
| 21/08        | 8,917   | 116.0                             |  |  |  |
| 21/09        | 9,548   | 91.5                              |  |  |  |

<sup>◆</sup>ホテル Hotels

|              | 名古屋マリオットアソシアホテル<br>Nagoya Marriott Associa Hotel |                                 | 名古屋JRゲートタワーホテル<br>Nagoya JR Gate Tower Hotel<br>(※1) |                                 |  |  |
|--------------|--|---------------------------------|--|---------------------------------|--|--|
| 期間<br>Period | 稼働率(%)<br>Occupancy<br>Rate                      | 前年同月比<br>増減<br>YoY<br>Inc./Dec. | 稼働率(%)<br>Occupancy<br>Rate                          | 前年同月比<br>増減<br>YoY<br>Inc./Dec. |  |  |
|              |  |                                 |  |                                 |  |  |
| 21/04        | 41.8   | 23.3                            | 53.0   | 29.3                            |  |  |
| 21/05        | 31.8   | 15.1                            | 40.5   | -                               |  |  |
| 21/06        | 35.8   | 10.1                            | 51.4   | 24.2                            |  |  |
| 21/07        | 50.3   | 20.5                            | 60.5   | 17.7                            |  |  |
| 21/08        | 51.3   | 13.7                            | 57.2   | 11.1                            |  |  |
| 21/09        | 41.5   | -7.7                            | 54.7   | -12.7                           |  |  |

Note1:Nagoya JR Gate Tower Hotel was closed from April 13th to May 31st, 2020.

(※2) 各月の数値は速報値のため、確定値とは異なる場合がある。

Note2:The number for each month comes from a quick estimation, which might differ from the actual results.

<sup>(※1)</sup> 名古屋 J R ゲートタワーホテルは前年4月13日から5月31日まで休業。