Summary of the Consolidated Financial Results for the Six Months Ended September 30, 2023

October 30, 2023 Central Japan Railway Company

- The Company's overall operating revenues on a consolidated basis increased year on year mainly due to an increase in passenger volumes for both the Tokaido Shinkansen and conventional lines driven by the recovery from the COVID-19 pandemic. On the other hand, both operating revenues and income increased, although operating expenses increased mainly due to an increase in the Company's non-personnel expenses and a higher cost of sales recorded by group companies.
- Forecasted results of operations for the fiscal year ending March 31, 2024 are <u>revised upward for</u> both revenue and income in light of the actual results during the first half of the fiscal year and other factors.
- The Company will continue to carry out its mission as a transportation service provider by giving top priority to ensuring safe and reliable transportation. At the same time, in light of the significant changes in the environment surrounding the Company, including the changes in work styles accelerated by the COVID-19 pandemic and the decline in working population, the Company will work on the reinforcement of earning power based on two core pillars: the implementation of "Reform of Business Operations," which involves constructing an efficient business execution system using the latest technologies such as ICT, and the achievement of "revenue growth" through the implementation of innovative measures.
- 1. Summary of Consolidated Results for the Six Months Ended September 30, 2023
 - (1) Operating revenues (817.5 billion yen; a 183.4 billion yen or a 28.9% increase)
 - The Company's <u>transportation revenues increased by 157.6 billion yen (32.6%) to 640.7 billion yen in the six months ended September 30, 2023, as compared with the six months ended September 30, 2022.</u>
 - As for the Tokaido Shinkansen, the Company worked to enhance its transportation services by, among other things, adding extra trains flexibly to respond to demand by leveraging the "12 Nozomi Timetable." In addition to selling attractive travel packages such as "chartered Shinkansen Packages" and "Oshi Travel Update," the Company continued to develop various campaigns including the Kyoto Campaign which marks its 30th anniversary this year; "Izaiza Nara" campaign which focuses on Nara; and "Ai-ni-iko (Let's go meet)" campaign which encourages business users to use its services for business trips.
 - As for the conventional lines, for limited express trains such as "Shinano" and "Hida," the
 Company added extra trains and cars flexibly to respond to any increases in demand. The
 Company also started commercial operation of the Series HC85, a new limited express train
 employing a hybrid system, for "Nanki" in July, following "Hida," which began commercial
 operation last year, and completed the introduction of all trains.
 - As a result, transportation revenues from the Tokaido Shinkansen increased by 151.0 billion yen (34.1%) to 593.5 billion yen in the six months ended September 30, 2023, as compared with the six months ended September 30, 2022, while transportation revenues from conventional lines increased by 6.6 billion yen (16.3%) to 47.1 billion yen in the six months ended September 30, 2023, as compared with the six months ended September 30, 2022.
 - As for the non-railway business, the Company sought to increase revenues, mainly through the integrated operation of JR CENTRAL TOWERS and JR GATE TOWER, while

implementing business strategies designed to meet customer needs. As a result, overall operating revenues on a consolidated basis increased.

- (2) Operating expenses (505.4 billion yen; a 43.2 billion yen or a 9.4% increase)
- (3) Operating income (312.0 billion yen; a 140.1 billion yen or an 81.5% increase)
- (4) Non-operating income/loss (-33.4 billion yen; a 2.1 billion yen positive change)
- (5) Ordinary income (278.6 billion yen; a 142.3 billion yen or a 104.4% increase)
- (6) Net income attributable to owners of the parent (195.0 billion yen; a 98.1 billion yen or a 101.2% increase)

2. Forecasted Results of Operations for the Fiscal Year Ending March 31, 2024

• Reflecting actual results for the six months ended September 30, 2023, the Company will revise the forecasted results for the fiscal year ending March 31, 2024 as follows — operating revenues: 1,627.0 billion yen (16.2% increase compared with the fiscal year ended March 31, 2023), operating income: 502.0 billion yen (34.0% increase compared with the fiscal year ended March 31, 2023), ordinary income: 433.0 billion yen (40.8% increase compared with the fiscal year ended March 31, 2023), and net income attributable to owners of parent: 308.0 billion yen (40.4% increase compared with the fiscal year ended March 31, 2023).

3. Interim Dividends and Forecasted Year-end Dividends for the Fiscal Year Ending March 31, 2024 (of the Company)

• Interim dividends 70 yen per share

(the same amount as previously forecasted, an increase of 5 yen as compared with the dividend paid for the interim period

of the fiscal year ended March 31, 2023)

• Forecasted year-end dividends 14 yen per share

(The Company conducted a 5-for-1 stock split of its common

stock, with an effective date of October 1, 2023.)

* Any fraction less than a tenth of the unit indicated is rounded down. (The same for Supplemental Material 2 and subsequent supplemental materials.)

Comparative Quarterly Statements of Income (Consolidated)

(Unit: Billions of yen, %)

| | | | (Ullit. Bil. | lions of yen, %) |
|---|---|---|------------------------|------------------|
| Classifications | For the Six Months Ended September 30, 2022 | For the Six Months Ended September 30, 2023 | Increase (Decrease) | % |
| Operating revenues | 634.1 | 817.5 | 183.4 | 128.9 |
| Transportation | 509.4 | 666.2 | 156.7 | 130.8 |
| Merchandise and other | 59.9 | 73.8 | 13.8 | 123.1 |
| Real estate | 21.6 | 24.5 | 2.8 | 113.4 |
| Other | 43.1 | 53.0 | 9.8 | 122.8 |
| Operating expenses | 462.2 | 505.4 | 43.2 | 109.4 |
| Operating income | 171.9 | 312.0 | 140.1 | 181.5 |
| Non-operating income (loss) | (35.6) | (33.4) | 2.1 | 93.9 |
| Non-operating income | 5.9 | 7.8 | 1.9 | 132.2 |
| Non-operating expenses | 41.6 | 41.3 | (0.2) | 99.4 |
| Ordinary income | 136.2 | 278.6 | 142.3 | 204.4 |
| Extraordinary gain (loss) | (0.3) | (0.6) | (0.3) | 189.6 |
| Income before income taxes | 135.9 | 277.9 | 142.0 | 204.5 |
| Income taxes | 38.4 | 81.4 | 43.0 | 212.1 |
| Net income | 97.5 | 196.5 | 98.9 | 201.5 |
| Net income attributable to noncontrolling interests | 0.6 | 1.4 | 0.8 | 244.7 |
| Net income attributable to owners of the parent | 96.9 | 195.0 | 98.1 | 201.2 |
| | | | | |

 Comprehensive income
 92.5
 215.1
 122.6
 232.5

(Note) The breakdown of operating revenues is based on the amount of sales to external customers, according to reportable segments.

Comparative Quarterly Statements of Income (Non-consolidated)

(Unit: Billions of yen, %)

| | | (Unit: Bil | lions of yen, %) | |
|-------------------------------|---|---|------------------------|-------|
| Classifications | For the Six Months Ended September 30, 2022 | For the Six Months Ended September 30, 2023 | Increase (Decrease) | % |
| Operating revenues | 519.3 | 676.3 | 156.9 | 130.2 |
| Transportation revenues | 483.0 | 640.7 | 157.6 | 132.6 |
| Other services | 36.2 | 35.5 | (0.7) | 98.0 |
| Operating expenses | 354.4 | 382.5 | 28.0 | 107.9 |
| Personnel expenses | 86.1 | 88.3 | 2.1 | 102.5 |
| Non-personnel expenses | 150.8 | 174.4 | 23.6 | 115.7 |
| Taxes other than income taxes | 19.2 | 21.1 | 1.8 | 109.4 |
| Depreciation and amortization | 98.1 | 98.6 | 0.4 | 100.5 |
| Operating income | 164.8 | 293.7 | 128.8 | 178.2 |
| Non-operating income (loss) | (36.4) | (33.7) | 2.6 | 92.7 |
| Non-operating income | 5.4 | 7.8 | 2.3 | 142.7 |
| Non-operating expenses | 41.9 | 41.6 | (0.3) | 99.3 |
| Ordinary income | 128.4 | 259.9 | 131.5 | 202.4 |
| Extraordinary gain (loss) | (0.0) | 0.1 | 0.1 | - |
| Income before income taxes | 128.4 | 260.0 | 131.6 | 202.5 |
| Income taxes | 37.9 | 76.1 | 38.1 | 200.4 |
| Net income | 90.4 | 183.9 | 93.5 | 203.4 |
| | | | | |

Comparison of Passenger-kilometers and Transportation Revenues for the Six Months Ended September 30, 2023

(Unit: Millions of passenger-kilometers, billions of yen, %)

| | | | (Unit. Willions of passenger- | | | | officiers, difficils of yell, %) | | | |
|-------------------------|---|------------------|-------------------------------|-------------|------------|--------|----------------------------------|-----------|--|--|
| | | | For the Six | For the Six | | | (Reference) | | | |
| | | | Months | Months | | | From July | Vs. From | | |
| | | | Ended Ended | | Increase | % | to | July to | | |
| | | | September | September | (Decrease) | 70 | September | September | | |
| | | | 30, 2022 | 30, 2023 | | | 2023 | 2022 | | |
| | | | , | | | | | (%) | | |
| | | Commuter | 549 | 599 | 50 | 109.2 | 297 | 109.3 | | |
| ers | Shinkansen | Others | 18,467 | 24,831 | 6,364 | 134.5 | 12,877 | 135.1 | | |
| net | | Subtotal | 19,017 | 25,430 | 6,414 | 133.7 | 13,175 | 134.4 | | |
| llor | C .: 1 | Commuter | 2,500 | 2,576 | 76 | 103.0 | 1,289 | 103.4 | | |
| 꾿 | Conventional | Others | 1,365 | 1,640 | 275 | 120.2 | 848 | 122.4 | | |
| ığe | Shinkansen Conventional lines Substituting Shinkansen | Subtotal | 3,865 | 4,216 | 351 | 109.1 | 2,137 | 110.2 | | |
| Ser | | Commuter | 3,049 | 3,175 | 126 | 104.1 | 1,586 | 104.5 | | |
| Pas | Subtotal | Others | 19,832 | 26,471 | 6,639 | 133.5 | 13,725 | 134.2 | | |
| | | Subtotal | 22,882 | 29,646 | 6,765 | 129.6 | 15,311 | 130.4 | | |
| | | Commuter | <i>c</i> 1 | 7.0 | 0.5 | (76.1) | 2.4 | (75.4) | | |
| | | | 6.4 | | 0.5 | 108.2 | 3.4 | 108.3 | | |
| | Chintrangon | ninkansen Others | 436.0 | 586.5 | 150.5 | (92.9) | 303.4 | (93.8) | | |
| | Sillikaliseli | | | 380.3 | 130.3 | 134.5 | 303.4 | 135.7 | | |
| | | Subtotal | 442.5 | 593.5 | 151.0 | (92.6) | 306.8 | (93.5) | | |
| | | Subtotal | 442.3 | 373.3 | 131.0 | 134.1 | 300.8 | 135.3 | | |
| nes | | Commuter | 15.3 | 15.9 | 0.5 | (88.6) | 7.9 | (88.9) | | |
| ven | | Commuter | 13.3 | | | 103.6 | 1.5 | 104.1 | | |
| re | Conventional | Others | 25.1 | 31.2 | 6.0 | (90.4) | 16.0 | (92.6) | | |
| ion | lines | Others | 23.1 | 31.2 | 0.0 | 124.0 | 10.0 | 125.6 | | |
| rtat | | Subtotal | 40.5 | 47.1 | 6.6 | (89.7) | 23.9 | (91.3) | | |
| Transportation revenues | | Buototai | 10.5 | .,.1 | 0.0 | 116.3 | 23.9 | 117.5 | | |
| aus | | Commuter | 21.8 | 22.9 | 1.0 | (84.4) | 11.4 | (84.4) | | |
| Ţ | | | | | | 104.9 | | 105.3 | | |
| | Subtotal | Others | 461.2 | 617.8 | 156.5 | (92.8) | 319.4 | (93.7) | | |
| | | 13212 | | 133.9 | | 135.1 | | | | |
| | | Subtotal | 483.0 | 640.7 | 157.6 | (92.4) | 330.8 | (93.3) | | |
| | | | | | | 132.6 | | 133.8 | | |
| | Tot | | 483.0 | 640.7 | 157.6 | (92.4) | 330.8 | (93.3) | | |
| | (including parcel fare) | | 403.0 | 0-10.7 | 137.0 | 132.6 | 330.8 | 133.8 | | |

(Notes)1. The above table contains non-consolidated passenger-kilometers and transportation revenues of the Company.

^{2.} Any fraction in passenger-kilometers that is less than the unit indicated is rounded to the nearest unit.

^{3.} Figures in parentheses in the percentage column show comparisons with the six-month period ended September 30, 2018

Comparative Quarterly Balance Sheets (Consolidated)

(Unit: Billions of yen)

| (Unit: Billions of ye | | | | | | |
|--|----------------------------|--------------------------------|------------------------|--|--|--|
| Classifications | As of March 31, 2023 | As of September 30, 2023 | Increase (Decrease) | | | |
| Current assets | 2,712.2 | 2,500.5 | (211.7) | | | |
| Money held in trust for the Chuo Shinkansen construction | 1,585.2 | 1,442.1 | (143.1) | | | |
| Noncurrent assets | 6,802.1 | 7,057.9 | 255.8 | | | |
| Property, plant and equipment and Intangible assets | 5,772.0 | 5,811.5 | 39.5 | | | |
| Investments and other assets | 1,030.1 | 1,246.3 | 216.2 | | | |
| Total assets | 9,514.4 | 9,558.5 | 44.1 | | | |
| Total assets | 7,517.7 | 7,550.5 | 77.1 | | | |
| Current liabilities | 729.4 | 548.5 | (180.9) | | | |
| Noncurrent liabilities | 4,977.8 | 5,001.8 | 23.9 | | | |
| Total liabilities | 5,707.2 | 5,550.3 | (156.9) | | | |
| Total equity | 3,807.1 | 4,008.2 | 201.0 | | | |
| Total liabilities and equity | 9,514.4 | 9,558.5 | 44.1 | | | |
| | | | | | | |

| Breakdown of long-term debts | 4,949.8 | 4,833.8 | (115.9) |
|---|---------|---------|---------|
| Long-term debt for the Chuo Shinkansen construction | 3,000.0 | 3,000.0 | - |
| Bonds payable | 908.8 | 769.8 | (138.9) |
| Long-term loans payable | 521.0 | 547.4 | 26.4 |
| Long-term accounts payable-railway facilities | 519.9 | 516.5 | (3.4) |

[Supplemental Material 6]

Comparative Quarterly Statements of Cash Flows (Consolidated)

(Unit: Billions of yen)

| | | (- | iit. Diliiolis of yell) |
|--|--|--|-------------------------|
| Classifications | For the Six Months Ended September 30, 2022 | For the Six Months Ended September 30, 2023 | Increase (Decrease) |
| Net cash provided by (used in) operating activities | 166.5 | 269.2 | 102.7 |
| Net cash provided by (used in) investing activities | (77.4) | (319.6) | (242.1) |
| Expenditures from the purchase of property plant and equipment and intangible assets, etc. | (240.2) | (196.4) | 43.8 |
| Proceeds from the trust for the Chuo Shinkansen construction | 136.3 | 143.1 | 6.8 |
| Revenue/expenditure from fund management (net) | 26.4 | (266.3) | (292.7) |
| Net cash provided by (used in) financing activities | (2.8) | (124.7) | (121.9) |
| Net increase (decrease) in cash and cash equivalents | 86.2 | (175.1) | (261.3) |
| Cash and cash equivalents, beginning of the period | 619.4 | 710.5 | 91.0 |
| Cash and cash equivalents, end of the period | 705.6 | 535.3 | (170.3) |
| | | | |

Forecasted Results of Operations for the Fiscal Year Ending March 31, 2024 (Consolidated)

(Unit: Billions of yen, %)

| | For the Year | For the Year | For the Year | С-В | C/B | C-A | C/A |
|---|--|--|---|------------------------|-------|------------------------|-------|
| Classifications | Ended March 31, 2023 (Actual Results) A | Ending March 31, 2024 (Previous Forecast) B | Ending March 31, 2024 (Revised Forecast) C | Increase (Decrease) | % | Increase (Decrease) | % |
| Operating revenues | 1,400.2 | 1,566.0 | 1,627.0 | 61.0 | 103.9 | 226.7 | 116.2 |
| Operating expenses | 1,025.7 | 1,136.0 | 1,125.0 | (11.0) | 99.0 | 99.2 | 109.7 |
| Operating income | 374.5 | 430.0 | 502.0 | 72.0 | 116.7 | 127.4 | 134.0 |
| Ordinary income | 307.4 | 357.0 | 433.0 | 76.0 | 121.3 | 125.5 | 140.8 |
| Net income attributable to owners of the parent | 219.4 | 250.0 | 308.0 | 58.0 | 123.2 | 88.5 | 140.4 |
| | | | | | | | |

Forecasted Results of Operations for the Fiscal Year Ending March 31, 2024 (Non-consolidated)

(Unit: Billions of yen, %)

| Classifications | For the Year Ended March 31, 2023 (Actual Results) | For the Year Ending March 31, 2024 (Previous Forecast) B | For the Year Ending March 31, 2024 (Revised Forecast) C | C-B Increase (Decrease) | C/B % | C-A Increase (Decrease) | C/A % |
|---------------------------|---|--|---|-------------------------------|----------|-------------------------|----------|
| Operating revenues | 1,143.3 | 1,294.0 | 1,346.0 | 52.0 | 104.0 | 202.6 | 117.7 |
| [Transportation revenues] | 1,069.9 | 1,222.0 | 1,273.0 | 51.0 | 104.2 | 203.0 | 119.0 |
| Operating expenses | 797.0 | 883.0 | 871.0 | (12.0) | 98.6 | 73.9 | 109.3 |
| Operating income | 346.3 | 411.0 | 475.0 | 64.0 | 115.6 | 128.6 | 137.1 |
| Ordinary income | 278.8 | 338.0 | 406.0 | 68.0 | 120.1 | 127.1 | 145.6 |
| Net income | 201.9 | 239.0 | 290.0 | 51.0 | 121.3 | 88.0 | 143.6 |

Reference: Actual Results According to Reportable Segments

(Unit: Billions of yen, %)

| (| Classifications | For the Six Months Ended September 30, 2022 | For the Six Months Ended September 30, 2023 | Increase (Decrease) | % |
|---------------------------|-----------------------|--|--|------------------------|-------|
| Operating | Transportation | 514.5 | 671.6 | 157.1 | 130.5 |
| revenues | Merchandise and other | 63.6 | 77.2 | 13.5 | 121.3 |
| | Real estate | 37.3 | 41.1 | 3.7 | 110.1 |
| | Other | 103.0 | 110.2 | 7.2 | 107.0 |
| | Reconciliations | (84.4) | (82.7) | 1.6 | 98.0 |
| | Total | 634.1 | 817.5 | 183.4 | 128.9 |
| Segment | Transportation | 160.5 | 289.8 | 129.2 | 180.5 |
| profit (loss) | Merchandise and other | 2.6 | 5.8 | 3.2 | 222.9 |
| (Operating income (loss)) | Real estate | 9.8 | 12.0 | 2.1 | 121.8 |
| | Other | (0.4) | 4.7 | 5.2 | • |
| (1033)) | Reconciliations | (0.6) | (0.3) | 0.2 | 57.6 |
| | Total | 171.9 | 312.0 | 140.1 | 181.5 |

⁽Notes) 1. Operating revenues include the amount of sales to other reportable segments as well as the amount of sales to external customers.

Reference: Forecasted Results According to Reportable Segments

(Unit: Billions of yen, %)

| | | | For the Year | For the Year | C-B | C/B | C-A | C/A |
|---------------------------|-----------------------|--|--|---|------------------------|-------|------------------------|-------|
| Cl | lassifications | Ended March 31, 2023 (Actual Results) A | Ending March 31, 2024 (Previous Forecast) B | Ending March 31, 2024 (Revised Forecast) C | Increase (Decrease) | % | Increase (Decrease) | % |
| Operating | Transportation | 1,134.0 | 1,284.0 | 1,336.0 | 52.0 | 104.0 | 201.9 | 117.8 |
| revenues | Merchandise and other | 138.7 | 147.0 | 154.0 | 7.0 | 104.8 | 15.2 | 111.0 |
| | Real estate | 77.3 | 80.0 | 81.0 | 1.0 | 101.3 | 3.6 | 104.7 |
| | Other | 249.4 | 249.0 | 254.0 | 5.0 | 102.0 | 4.5 | 101.8 |
| | Reconciliations | (199.3) | (194.0) | (198.0) | (4.0) | 102.1 | 1.3 | 99.3 |
| | Total | 1,400.2 | 1,566.0 | 1,627.0 | 61.0 | 103.9 | 226.7 | 116.2 |
| Segment profit | Transportation | 338.5 | 403.0 | 467.0 | 64.0 | 115.9 | 128.4 | 138.0 |
| (loss) | Merchandise and other | 8.3 | 6.0 | 10.0 | 4.0 | 166.7 | 1.6 | 120.3 |
| (Operating income (loss)) | Real estate | 17.3 | 16.0 | 18.0 | 2.0 | 112.5 | 0.6 | 103.7 |
| | Other | 10.0 | 7.0 | 11.0 | 4.0 | 157.1 | 0.9 | 109.5 |
| | Reconciliations | 0.2 | (2.0) | (4.0) | (2.0) | 200.0 | (4.2) | - |
| | Total | 374.5 | 430.0 | 502.0 | 72.0 | 116.7 | 127.4 | 134.0 |

⁽Notes) 1. Operating revenues include the amount of sales to other reportable segments as well as the amount of sales to external customers.

^{2.} Rows entitled "Reconciliations" show amounts that are off-set among reportable segments.

^{2.} Rows entitled "Reconciliations" show amounts that are off-set among reportable segments.