

## Summary of the Consolidated Financial Results for the Three Months Ended June 30, 2023

July 28, 2023  
Central Japan Railway Company

- **The Company's overall operating revenues on a consolidated basis increased year on year** mainly due to an increase in passenger volumes for both the Tokaido Shinkansen and conventional lines driven by the recovery from the COVID-19 pandemic.
- **Both operating revenues and income increased**, although operating expenses increased mainly due to an increase in the Company's non-personnel expenses and a higher cost of sales recorded by group companies.
- Forecasted results of operations for the fiscal year ending March 31, 2024 will **remain unchanged from the previous forecasts**. The Company will continue to carry out its mission as a transportation service provider by giving top priority to ensuring safe and reliable transportation. At the same time, in light of the significant changes in the environment surrounding the Company, including the changes in work styles accelerated by the COVID-19 pandemic and the decline in working population, the Company will work on the reinforcement of earning power based on two core pillars: the implementation of "Reform of Business Operations," which involves constructing an efficient business execution system using the latest technologies such as ICT, and the achievement of "revenue growth" through the implementation of innovative measures.

## 1. Summary of Consolidated Results for the Three Months Ended June 30, 2023

### **(1) Operating revenues (395.0 billion yen; a 85.7 billion yen or a 27.7% increase)**

- The Company's **transportation revenues increased by 74.0 billion yen (31.4%) to 309.8 billion yen in the three months ended June 30, 2023, as compared with the three months ended June 30, 2022.**
  - As for the Tokaido Shinkansen, the Company worked to enhance its transportation services by, among other things, adding extra trains flexibly to respond to demand by leveraging the "12 Nozomi Timetable." In addition to selling attractive travel packages such as "chartered Shinkansen Packages" and "Oshi Travel Update," the Company continued to develop various campaigns including the Kyoto Campaign which marks its 30<sup>th</sup> anniversary this year; "Izaiza Nara" campaign which focuses on Nara; and "Ai-ni-iko (Let's go meet)" campaign which encourages business users to use its services for business trips.
  - As for the conventional lines, for limited express trains such as "Shinano" and "Hida," the Company made efforts to increase passengers by adding extra trains and cars flexibly to respond to any increases in demand.
  - As a result, transportation revenues from the Tokaido Shinkansen increased by 70.9 billion yen (32.9%) to 286.6 billion yen in the three months ended June 30, 2023, as compared with the three months ended June 30, 2022, while transportation revenues from conventional lines increased by 3.0 billion yen (15.0%) to 23.2 billion yen in the three months ended June 30, 2023, as compared with the three months ended June 30, 2022.
  - As for the non-railway business, the Company sought to increase revenues, mainly through the integrated operation of JR CENTRAL TOWERS and JR GATE TOWER, while implementing business strategies designed to meet customer needs. As a result, overall operating revenues on a consolidated basis increased.

### **(2) Operating expenses (248.5 billion yen; a 22.7 billion yen or a 10.1% increase)**

### **(3) Operating income (146.5 billion yen; a 62.9 billion yen or a 75.4% increase)**

**(4) Non-operating income/loss (-17.1 billion yen; a 0.4 billion yen negative change)**

**(5) Ordinary income (129.3 billion yen; a 62.5 billion yen or a 93.5% increase)**

**(6) Net income attributable to owners of the parent (90.5 billion yen; a 43.5 billion yen or a 92.7% increase)**

**2. Forecasted Results of Operations for the Fiscal Year Ending March 31, 2024**

- Forecasted results of operations for the fiscal year ending March 31, 2024 will **remain unchanged from the previous forecasts.**

\* Any fraction less than a tenth of the unit indicated is rounded down. (The same for Supplemental Material 2 and subsequent supplemental materials.)

## Comparative Quarterly Statements of Income (Consolidated)

(Unit: Billions of yen, %)

Classifications	For the Three Months Ended June 30, 2022	For the Three Months Ended June 30, 2023	Increase (Decrease)	%
<b>Operating revenues</b>	<b>309.3</b>	<b>395.0</b>	<b>85.7</b>	<b>127.7</b>
Transportation	248.6	322.3	73.7	129.7
Merchandise and other	29.5	36.0	6.5	122.2
Real estate	10.5	11.6	1.0	110.0
Other	20.6	25.0	4.3	121.3
<b>Operating expenses</b>	<b>225.8</b>	<b>248.5</b>	<b>22.7</b>	<b>110.1</b>
<b>Operating income</b>	<b>83.5</b>	<b>146.5</b>	<b>62.9</b>	<b>175.4</b>
<b>Non-operating income (loss)</b>	<b>(16.7)</b>	<b>(17.1)</b>	<b>(0.4)</b>	<b>102.8</b>
Non-operating income	4.0	3.3	(0.6)	83.8
Non-operating expenses	20.7	20.5	(0.1)	99.1
<b>Ordinary income</b>	<b>66.8</b>	<b>129.3</b>	<b>62.5</b>	<b>193.5</b>
<b>Extraordinary gain (loss)</b>	<b>(0.2)</b>	<b>(0.1)</b>	<b>0.1</b>	<b>50.7</b>
<b>Income before income taxes</b>	<b>66.6</b>	<b>129.2</b>	<b>62.6</b>	<b>194.0</b>
Income taxes	19.0	37.8	18.8	199.2
<b>Net income</b>	<b>47.6</b>	<b>91.3</b>	<b>43.7</b>	<b>191.9</b>
Net income attributable to noncontrolling interests	0.6	0.7	0.1	131.0
<b>Net income attributable to owners of the parent</b>	<b>47.0</b>	<b>90.5</b>	<b>43.5</b>	<b>192.7</b>
<b>Comprehensive income</b>	<b>44.5</b>	<b>108.6</b>	<b>64.1</b>	<b>244.0</b>

(Note)The breakdown of operating revenues is based on the amount of sales to external customers, according to reportable segments.

## Comparative Quarterly Statements of Income (Non-consolidated)

(Unit: Billions of yen, %)

Classifications	For the Three Months Ended June 30, 2022	For the Three Months Ended June 30, 2023	Increase (Decrease)	%
<b>Operating revenues</b>	<b>253.4</b>	<b>327.3</b>	<b>73.8</b>	<b>129.2</b>
Transportation revenues	235.8	309.8	74.0	131.4
Other services	17.5	17.4	(0.1)	99.2
<b>Operating expenses</b>	<b>173.8</b>	<b>189.7</b>	<b>15.8</b>	<b>109.1</b>
Personnel expenses	44.0	45.4	1.4	103.3
Non-personnel expenses	72.0	84.7	12.7	117.7
Taxes other than income taxes	9.7	10.4	0.7	107.4
Depreciation and amortization	48.1	49.1	0.9	102.0
<b>Operating income</b>	<b>79.5</b>	<b>137.5</b>	<b>57.9</b>	<b>172.9</b>
<b>Non-operating income (loss)</b>	<b>(17.2)</b>	<b>(17.3)</b>	<b>(0.1)</b>	<b>100.7</b>
Non-operating income	3.5	3.3	(0.2)	92.2
Non-operating expenses	20.8	20.7	(0.1)	99.2
<b>Ordinary income</b>	<b>62.2</b>	<b>120.1</b>	<b>57.8</b>	<b>192.9</b>
<b>Extraordinary gain (loss)</b>	<b>(0.0)</b>	<b>0.1</b>	<b>0.1</b>	<b>-</b>
<b>Income before income taxes</b>	<b>62.2</b>	<b>120.2</b>	<b>57.9</b>	<b>193.1</b>
Income taxes	18.7	35.1	16.3	187.4
<b>Net income</b>	<b>43.5</b>	<b>85.1</b>	<b>41.6</b>	<b>195.6</b>

Comparison of Passenger-kilometers and Transportation Revenues  
for the Three Months Ended June 30, 2023

(Unit: Millions of passenger-kilometers, billions of yen, %)

			For the Three Months Ended June 30, 2022	For the Three Months Ended June 30, 2023	Increase (Decrease)	%
Passenger-kilometers	Shinkansen	Commuter	277	302	25	109.0
		Others	8,935	11,953	3,019	133.8
		Subtotal	9,212	12,256	3,044	133.0
	Conventional lines	Commuter	1,254	1,287	33	102.6
		Others	672	792	120	117.9
		Subtotal	1,926	2,079	153	107.9
	Subtotal	Commuter	1,531	1,589	58	103.8
		Others	9,607	12,746	3,139	132.7
		Subtotal	11,138	14,335	3,197	128.7
Transportation revenues	Shinkansen	Commuter	3.2	3.5	0.2	(76.8) 108.1
		Others	212.3	283.1	70.7	(92.0) 133.3
		Subtotal	215.6	286.6	70.9	(91.7) 132.9
	Conventional lines	Commuter	7.7	7.9	0.2	(88.2) 103.1
		Others	12.4	15.2	2.7	(88.1) 122.4
		Subtotal	20.1	23.2	3.0	(88.2) 115.0
	Subtotal	Commuter	11.0	11.5	0.5	(84.3) 104.6
		Others	224.8	298.3	73.5	(91.8) 132.7
		Subtotal	235.8	309.8	74.0	(91.5) 131.4
	Subtotal (including parcel fare)		235.8	309.8	74.0	(91.5) 131.4

- (Notes) 1. The above table contains non-consolidated passenger-kilometers and transportation revenues of the Company.  
2. Any fraction in passenger-kilometers that is less than the unit indicated is rounded to the nearest unit.  
3. Figures in parentheses in the percentage column show comparisons with the three-month period ended June 30, 2018.

## Comparative Quarterly Balance Sheets (Consolidated)

(Unit: Billions of yen)

Classifications	As of March 31, 2022	As of June 30, 2023	Increase (Decrease)
<b>Current assets</b>	<b>2,712.2</b>	<b>2,623.5</b>	<b>(88.7)</b>
Money held in trust for the Chuo Shinkansen construction	1,585.2	1,463.0	(122.2)
<b>Noncurrent assets</b>	<b>6,802.1</b>	<b>6,850.8</b>	<b>48.6</b>
Property, plant and equipment and Intangible assets	5,772.0	5,780.9	8.9
Investments and other assets	1,030.1	1,069.8	39.7
<b>Total assets</b>	<b>9,514.4</b>	<b>9,474.3</b>	<b>(40.0)</b>
<b>Current liabilities</b>	<b>729.4</b>	<b>593.3</b>	<b>(136.0)</b>
<b>Noncurrent liabilities</b>	<b>4,977.8</b>	<b>4,979.2</b>	<b>1.3</b>
<b>Total liabilities</b>	<b>5,707.2</b>	<b>5,572.5</b>	<b>(134.7)</b>
<b>Total equity</b>	<b>3,807.1</b>	<b>3,901.8</b>	<b>94.6</b>
<b>Total liabilities and equity</b>	<b>9,514.4</b>	<b>9,474.3</b>	<b>(40.0)</b>
<b>Breakdown of long-term debts</b>	<b>4,949.8</b>	<b>4,948.3</b>	<b>(1.4)</b>
Long-term debt for the Chuo Shinkansen construction	3,000.0	3,000.0	-
Bonds payable	908.8	908.8	0.0
Long-term loans payable	521.0	519.5	(1.5)
Long-term accounts payable-railway facilities	519.9	519.9	-

## Reference: Comparative Quarterly Operating Income/Loss by Segment

(Unit: Billions of yen, %)

Classifications		For the Three Months Ended June 30, 2022	For the Three Months Ended June 30, 2023	Increase (Decrease)	%
<b>Operating revenues</b>	Transportation	251.0	325.0	73.9	129.5
	Merchandise and other	31.4	37.7	6.3	120.2
	Real estate	18.3	19.6	1.3	107.3
	Other	50.3	53.5	3.1	106.3
	Reconciliations	(41.8)	(40.9)	0.9	97.8
	Total	309.3	395.0	85.7	127.7
<b>Segment profit (Operating income)</b>	Transportation	77.3	135.4	58.0	175.0
	Merchandise and other	1.3	2.6	1.2	194.5
	Real estate	5.0	5.8	0.8	116.7
	Other	(0.0)	2.3	2.3	-
	Reconciliations	(0.1)	0.2	0.4	-
	Total	83.5	146.5	62.9	175.4

(Notes) 1. Operating revenues include the amount of sales to other reportable segments as well as the amount of sales to external customers.

2. Rows entitled "Reconciliations" show amounts that are off-set among reportable segments.