

## Summary of the Consolidated Financial Results for the Nine Months Ended December 31, 2022

January 30, 2023

Central Japan Railway Company

- **The Company's overall operating revenues on a consolidated basis increased year on year** mainly due to an increase in passenger volumes for both the Tokaido Shinkansen and conventional lines despite the impact of the COVID-19 pandemic
- **Both operating revenues and income increased**, although operating expenses increased mainly due to an increase in the Company's non-personnel expenses and a higher cost of sales recorded by group companies.
- Forecasted results of operations for the fiscal year ending March 31, 2023 will **remain unchanged from the previous forecasts**. The Company will continue to carry out its mission as a transportation service provider by giving top priority to ensuring safe and reliable transportation. At the same time, it will reinforce its earning power by working to promote its "Reform of Business Operations" and implementing innovative measures to realize revenue growth to overcome the difficult business situation resulting from the impact of the COVID-19 pandemic.

## 1. Summary of Consolidated Results for the Nine Months Ended December 31, 2022

**(1) Operating revenues (1,019.1 billion yen; a 332.7 billion yen or a 48.5% increase)**

- The Company's **transportation revenues increased by 298.6 billion yen (61.7%) to 782.6 billion yen in the nine months ended December 31, 2022, as compared with the nine months ended December 31, 2021.**
  - As for the Tokaido Shinkansen, the Company worked to enhance its transportation services by, among other things, adding extra trains flexibly to respond to demand by leveraging the "12 Nozomi Timetable." In addition, the company began selling the "chartered Shinkansen package," which allows customers to hold original events on board, sold attractive travel packages such as "Zurashi Travel" and "Oshi Travel Update," and launched "Izaiza Nara," a new travel campaign which focuses on Nara. The Company also improved stations and cars so that they are more suitable for working in. This included the trial introduction of the "Business Booth," a private room in certain N700S cars, which passengers can use for short meetings, web conferences, etc. as well as the implementation of semi-private work booths in all stations served by "Nozomi" trains.
  - As for the conventional lines, for limited express trains such as "Shinano" and "Hida," the Company added extra trains and cars flexibly to respond to any increases in demand as well as started the commercial operation of the Series HC85, a new limited express train employing a hybrid system for "Hida" last July.
  - As a result, transportation revenues from the Tokaido Shinkansen increased by 286.7 billion yen (66.1%) to 720.2 billion yen in the nine months ended December 31, 2022, as compared with the nine months ended December 31, 2021, while transportation revenues from conventional lines increased by 11.9 billion yen (23.7%) to 62.3 billion yen in the nine months ended December 31, 2022, as compared with the nine months ended December 31, 2021.
- As for the non-railway business, the Company sought to increase revenues, mainly through the integrated operation of JR CENTRAL TOWERS and JR GATE TOWER, which celebrated its fifth anniversary, while implementing business strategies designed to meet customer needs. As a result, overall operating revenues on a consolidated basis increased.

**(2) Operating expenses (712.7 billion yen; a 63.5 billion yen or a 9.8% increase)**

**(3) Operating income (306.3 billion yen; a 269.1 billion yen or a 724.2% increase)**

**(4) Non-operating income/loss (-51.8 billion yen; a 0.0 billion yen negative change)**

**(5) Ordinary income (254.4 billion yen; a 269.1 billion yen positive change)**

**(6) Net income attributable to owners of the parent (180.6 billion yen; a 192.9 billion yen positive change)**

## **2. Forecasted Results of Operations for the Fiscal Year Ending March 31, 2023**

- Forecasted results of operations for the fiscal year ending March 31, 2023 will **remain unchanged from the previous forecasts.**

\* Any fraction less than a tenth of the unit indicated is rounded down. (The same for Supplemental Material 2 and subsequent supplemental materials.)

## Comparative Quarterly Statements of Income (Consolidated)

(Unit: Billions of yen, %)

Classifications	For the Nine Months Ended December 31, 2021	For the Nine Months Ended December 31, 2022	Increase (Decrease)	%
<b>Operating revenues</b>	<b>686.3</b>	<b>1,019.1</b>	<b>332.7</b>	<b>148.5</b>
Transportation	521.9	821.8	299.8	157.5
Merchandise and other	68.8	95.4	26.5	138.6
Real estate	31.0	33.4	2.4	107.9
Other	64.5	68.4	3.8	106.0
<b>Operating expenses</b>	<b>649.2</b>	<b>712.7</b>	<b>63.5</b>	<b>109.8</b>
<b>Operating income</b>	<b>37.1</b>	<b>306.3</b>	<b>269.1</b>	<b>824.2</b>
<b>Non-operating income (loss)</b>	<b>(51.8)</b>	<b>(51.8)</b>	<b>(0.0)</b>	<b>100.0</b>
Non-operating income	12.7	10.5	(2.1)	83.1
Non-operating expenses	64.6	62.4	(2.1)	96.7
<b>Ordinary income (loss)</b>	<b>(14.7)</b>	<b>254.4</b>	<b>269.1</b>	<b>-</b>
<b>Extraordinary (loss) gain</b>	<b>2.3</b>	<b>(0.4)</b>	<b>(2.7)</b>	<b>-</b>
<b>Income (loss) before income taxes</b>	<b>(12.3)</b>	<b>254.0</b>	<b>266.4</b>	<b>-</b>
Income taxes	(1.4)	72.5	73.9	-
<b>Net income (loss)</b>	<b>(10.8)</b>	<b>181.5</b>	<b>192.4</b>	<b>-</b>
Net income attributable to noncontrolling interests	1.4	0.9	(0.5)	62.1
<b>Net income (loss) attributable to owners of the parent</b>	<b>(12.3)</b>	<b>180.6</b>	<b>192.9</b>	<b>-</b>
<b>Comprehensive income</b>	<b>(20.7)</b>	<b>179.8</b>	<b>200.6</b>	<b>-</b>

(Note) The breakdown of operating revenues is based on the amount of sales to external customers, according to reportable segments.

## Comparative Quarterly Statements of Income (Non-consolidated)

(Unit: Billions of yen, %)

Classifications	For the Nine Months Ended December 31, 2021	For the Nine Months Ended December 31, 2022	Increase (Decrease)	%
<b>Operating revenues</b>	<b>535.7</b>	<b>836.8</b>	<b>301.1</b>	<b>156.2</b>
Transportation revenues	483.9	782.6	298.6	161.7
Other services	51.7	54.2	2.4	104.8
<b>Operating expenses</b>	<b>497.6</b>	<b>546.0</b>	<b>48.4</b>	<b>109.7</b>
Personnel expenses	120.1	127.6	7.5	106.3
Non-personnel expenses	211.9	239.5	27.5	113.0
Taxes other than income taxes	26.3	28.9	2.5	109.8
Depreciation and amortization	139.1	149.8	10.7	107.7
<b>Operating income</b>	<b>38.1</b>	<b>290.8</b>	<b>252.7</b>	<b>763.0</b>
<b>Non-operating income (loss)</b>	<b>(55.1)</b>	<b>(53.0)</b>	<b>2.1</b>	<b>96.1</b>
Non-operating income	9.8	9.9	0.0	100.8
Non-operating expenses	64.9	62.9	(2.0)	96.8
<b>Ordinary income (loss)</b>	<b>(17.0)</b>	<b>237.8</b>	<b>254.8</b>	<b>-</b>
<b>Extraordinary gain (loss)</b>	<b>(10.2)</b>	<b>0.4</b>	<b>10.7</b>	<b>-</b>
<b>Income (loss) before income taxes</b>	<b>(27.2)</b>	<b>238.3</b>	<b>265.5</b>	<b>-</b>
Income taxes	(4.0)	70.5	74.6	-
<b>Net income (loss)</b>	<b>(23.2)</b>	<b>167.7</b>	<b>190.9</b>	<b>-</b>

Comparison of Passenger-kilometers and Transportation Revenues  
for the Nine Months Ended December 31, 2022

(Unit: Millions of passenger-kilometers, billions of yen, %)

			For the Nine Months Ended December 31, 2021	For the Nine Months Ended December 31, 2022	Increase (Decrease)	%	(Reference)	
							From October to December 2022	Vs. From October to December 2021 (%)
Passenger-kilometers	Shinkansen	Commuter	748	833	85	111.3	284	111.9
		Others	17,670	30,139	12,470	170.6	11,672	137.7
		Subtotal	18,418	30,973	12,555	168.2	11,956	136.9
	Conventional lines	Commuter	3,698	3,771	73	102.0	1,271	102.6
		Others	1,517	2,119	602	139.7	754	119.2
		Subtotal	5,215	5,890	674	112.9	2,025	108.2
	Subtotal	Commuter	4,447	4,605	158	103.5	1,555	104.2
		Others	19,187	32,258	13,071	168.1	12,426	136.4
		Subtotal	23,633	36,862	13,229	156.0	13,981	131.9
Transportation revenues	Shinkansen	Commuter	8.9	9.8	0.8	(71.2) 109.5	3.3	(72.8) 110.4
		Others	424.5	710.4	285.8	(73.3) 167.3	274.3	(81.3) 135.8
		Subtotal	433.5	720.2	286.7	(73.3) 166.1	277.7	(81.2) 135.4
	Conventional lines	Commuter	22.6	23.0	0.4	(85.8) 101.8	7.6	(86.4) 102.3
		Others	27.8	39.3	11.5	(75.2) 141.5	14.1	(79.7) 124.8
		Subtotal	50.4	62.3	11.9	(78.8) 123.7	21.8	(81.9) 115.9
	Subtotal	Commuter	31.5	32.8	1.2	(80.8) 104.0	11.0	(81.7) 104.6
		Others	452.3	749.8	297.4	(73.4) 165.7	288.5	(81.2) 135.2
		Subtotal	483.9	782.6	298.6	(73.7) 161.7	299.5	(81.2) 133.8
	Total (including parcel fare)		483.9	782.6	298.6	(73.7) 161.7	299.5	(81.2) 133.8

- (Notes) 1. The above table contains non-consolidated passenger-kilometers and transportation revenues of the Company.  
 2. Any fraction in passenger-kilometers that is less than the unit indicated is rounded to the nearest unit.  
 3. Figures in parentheses in the percentage column show comparisons with the six-month period ended September 30, 2018.

## Comparative Quarterly Balance Sheets (Consolidated)

(Unit: Billions of yen)

Classifications	As of March 31, 2022	As of December 31, 2022	Increase (Decrease)
<b>Current assets</b>	<b>2,682.7</b>	<b>2,678.1</b>	<b>(4.5)</b>
Money held in trust for the Chuo Shinkansen construction	1,813.0	1,631.7	(181.3)
<b>Noncurrent assets</b>	<b>6,767.7</b>	<b>6,740.7</b>	<b>(27.0)</b>
Property, plant and equipment and Intangible assets	5,549.7	5,647.8	98.1
Investments and other assets	1,218.0	1,092.8	(125.1)
<b>Total assets</b>	<b>9,450.5</b>	<b>9,418.9</b>	<b>(31.6)</b>
<b>Current liabilities</b>	<b>737.3</b>	<b>677.7</b>	<b>(59.5)</b>
<b>Noncurrent liabilities</b>	<b>5,103.9</b>	<b>4,977.7</b>	<b>(126.1)</b>
<b>Total liabilities</b>	<b>5,841.2</b>	<b>5,655.5</b>	<b>(185.7)</b>
<b>Total equity</b>	<b>3,609.2</b>	<b>3,763.3</b>	<b>154.1</b>
<b>Total liabilities and equity</b>	<b>9,450.5</b>	<b>9,418.9</b>	<b>(31.6)</b>
<b>Breakdown of long-term debts</b>	<b>4,941.6</b>	<b>4,956.1</b>	<b>14.4</b>
Long-term debt for the Chuo Shinkansen construction	3,000.0	3,000.0	-
Bonds payable	890.7	908.7	18.0
Long-term loans payable	524.4	524.0	(0.3)
Long-term accounts payable-railway facilities	526.5	523.3	(3.2)

## Reference: Comparative Quarterly Operating Income/Loss by Segment

(Unit: Billions of yen, %)

Classifications		For the Nine Months Ended December 31, 2021	For the Nine Months Ended December 31, 2022	Increase (Decrease)	%
<b>Operating revenues</b>	Transportation	529.0	829.6	300.6	156.8
	Merchandise and other	74.8	101.0	26.2	135.0
	Real estate	54.1	57.1	3.0	105.6
	Other	154.0	163.8	9.7	106.3
	Reconciliations	(125.6)	(132.5)	(6.8)	105.5
	Total	686.3	1,019.1	332.7	148.5
<b>Segment profit (loss)</b> <b>(Operating income (loss))</b>	Transportation	32.2	284.3	252.1	881.2
	Merchandise and other	(3.9)	5.4	9.3	-
	Real estate	13.3	15.1	1.8	113.9
	Other	(2.9)	2.4	5.3	-
	Reconciliations	(1.5)	(1.0)	0.5	67.9
	Total	37.1	306.3	269.1	824.2

(Notes) 1. Operating revenues include the amount of sales to other reportable segments as well as the amount of sales to external customers.

2. Rows entitled "Reconciliations" show amounts that are off-set among reportable segments.