

## Summary of the Consolidated Financial Results for the Nine Months Ended December 31, 2021

January 31, 2022

Central Japan Railway Company

- **The Company's overall operating revenues on a consolidated basis increased year on year but remained low** because of an ongoing extremely difficult business environment for the Company and its group companies mainly due to people refraining from going outside and traveling in response to the COVID-19 pandemic.
- The Company generated operating income with all-out efforts to cut costs across the group, but **it recorded an ordinary loss and a net loss attributable to owners of the parent.**
- Forecasted results of operations for the fiscal year ending March 31, 2022 will **remain unchanged from the previous forecasts.** The Company will carry out its mission as a transportation service provider by giving top priority to ensuring safe and reliable transportation, while continuing to put efforts into preventing the spread of infection. In addition, the Company will strive to reinforce its earnings power so that the JR Central Group can recover from the major damage caused by the COVID-19 pandemic and continue to strongly fulfill its social mission. To this end, the Company will aim to reduce fixed costs through its "Reform of Business Operations" initiative, while also focusing more on increasing revenues.

**1. Summary of Consolidated Results for the Nine Months Ended December 31, 2021****(1) Operating revenues (686.3 billion yen; an 83.3 billion yen or a 13.8% increase)**

- The Company's **transportation revenues increased by 124.9 billion yen (34.8%) to 483.9 billion yen in the nine months ended December 31, 2021, as compared with the nine months ended December 31, 2020.**
  - As for the railway business, the Company put efforts into preventing the spread of infection on both the Tokaido Shinkansen and conventional lines so that customers could use its services with peace of mind, and provided sufficient transport capacity. In addition to selling attractive travel packages such as "Zurashi Travel" and "Oshi Travel Update," the Company also improved stations and cars so that they are more suitable for working in. This included introducing the "S Work Car" that allows passengers to use mobile devices to do their work without worrying about bothering anyone, and "S Wi-Fi for Biz," a new free Wi-Fi service, and setting up business corners in station waiting rooms.
  - As a result, transportation revenues from the Tokaido Shinkansen increased by 118.7 billion yen (37.7%) to 433.5 billion yen in the nine months ended December 31, 2021, as compared with the nine months ended December 31, 2020, while transportation revenues from conventional lines increased by 6.2 billion yen (14.2%) to 50.4 billion yen in the nine months ended December 31, 2021, as compared with the nine months ended December 31, 2020.
- As for the non-railway business, the Company sought to ensure revenues. It did so mainly by launching the "EXPRESS WORK" business that operates work spaces inside stations and buildings directly connected to stations, and operating JR CENTRAL TOWERS and JR GATE TOWER, while striving to prevent the spread of infection.

**(2) Operating expenses (649.2 billion yen; a 47.4 billion yen or a 6.8% decrease)****(3) Operating income/loss (37.1 billion yen; a 130.7 billion yen positive change)****(4) Non-operating income/loss (-51.8 billion yen; a 2.2 billion yen positive change)****(5) Ordinary income/loss (-14.7 billion yen; a 133.0 billion yen positive change)****(6) Net income/loss attributable to owners of the parent (-12.3 billion yen; a 99.1 billion yen positive change)**

## 2. Forecasted Results of Operations for the Fiscal Year Ending March 31, 2022

- Forecasted results of operations for the fiscal year ending March 31, 2022 will **remain unchanged from the previous forecasts**.
- \* Any fraction less than a tenth of the unit indicated is rounded down. (The same for Supplemental Material 2 and subsequent supplemental materials.)
- \* Figures for the fiscal year ended March 31, 2021, and for the fiscal year ending March 31, 2022, represent those before and after applying the Accounting Standard for Revenue Recognition, respectively, unless otherwise noted. (The same for Supplemental Material 2 and subsequent supplemental materials.)
- \* For the comparative results after applying the Accounting Standard for Revenue Recognition to both of the fiscal years, please see Supplemental Material 7.

## Comparative Quarterly Statements of Income (Consolidated)

(Unit: Billions of yen, %)

Classifications	For the Nine Months Ended December 31, 2020	For the Nine Months Ended December 31, 2021	Increase (Decrease)	%
<b>Operating revenues</b>	<b>603.0</b>	<b>686.3</b>	<b>83.3</b>	<b>113.8</b>
Transportation	394.4	521.9	127.4	132.3
Merchandise and other	111.7	68.8	(42.9)	61.6
Real estate	29.3	31.0	1.6	105.7
Other	67.4	64.5	(2.8)	95.8
<b>Operating expenses</b>	<b>696.6</b>	<b>649.2</b>	<b>(47.4)</b>	<b>93.2</b>
<b>Operating income (loss)</b>	<b>(93.5)</b>	<b>37.1</b>	<b>130.7</b>	<b>-</b>
<b>Non-operating income (loss)</b>	<b>(54.1)</b>	<b>(51.8)</b>	<b>2.2</b>	<b>95.8</b>
Non-operating income	10.8	12.7	1.9	117.9
Non-operating expenses	64.9	64.6	(0.3)	99.5
<b>Ordinary income (loss)</b>	<b>(147.7)</b>	<b>(14.7)</b>	<b>133.0</b>	<b>10.0</b>
<b>Extraordinary gain (loss)</b>	<b>(5.0)</b>	<b>2.3</b>	<b>7.4</b>	<b>-</b>
<b>Income (loss) before income taxes</b>	<b>(152.8)</b>	<b>(12.3)</b>	<b>140.4</b>	<b>8.1</b>
Income taxes	(41.6)	(1.4)	40.1	3.6
<b>Net income (loss)</b>	<b>(111.2)</b>	<b>(10.8)</b>	<b>100.3</b>	<b>9.8</b>
Net income (loss) attributable to noncontrolling interests	0.2	1.4	1.1	508.8
<b>Net income (loss) attributable to owners of the parent</b>	<b>(111.4)</b>	<b>(12.3)</b>	<b>99.1</b>	<b>11.1</b>
<b>Comprehensive income</b>	<b>(95.5)</b>	<b>(20.7)</b>	<b>74.7</b>	<b>21.8</b>

- (Note)1. The breakdown of operating revenues is based on the amount of sales to external customers, according to reportable segments.  
2. For the comparative results after applying the Accounting Standard for Revenue Recognition, please see Supplemental Material 7.  
3. Companies included in the hotel and services business in the Summary of Consolidated Financial Report are included under "Other" in this document.

## Comparative Quarterly Statements of Income (Non-consolidated)

(Unit: Billions of yen, %)

Classifications	For the Nine Months Ended December 31, 2020	For the Nine Months Ended December 31, 2021	Increase (Decrease)	%
<b>Operating revenues</b>	<b>408.4</b>	<b>535.7</b>	<b>127.2</b>	<b>131.2</b>
Transportation revenues	359.0	483.9	124.9	134.8
Other services	49.4	51.7	2.2	104.6
<b>Operating expenses</b>	<b>490.7</b>	<b>497.6</b>	<b>6.8</b>	<b>101.4</b>
Personnel expenses	125.5	120.1	(5.3)	95.7
Non-personnel expenses	208.5	211.9	3.4	101.6
Taxes other than income taxes	24.4	26.3	1.9	107.9
Depreciation and amortization	132.2	139.1	6.8	105.2
<b>Operating income (loss)</b>	<b>(82.3)</b>	<b>38.1</b>	<b>120.4</b>	<b>-</b>
<b>Non-operating income (loss)</b>	<b>(57.2)</b>	<b>(55.1)</b>	<b>2.1</b>	<b>96.2</b>
Non-operating income	7.7	9.8	2.0	127.2
Non-operating expenses	65.0	64.9	(0.0)	99.9
<b>Ordinary income (loss)</b>	<b>(139.6)</b>	<b>(17.0)</b>	<b>122.5</b>	<b>12.2</b>
<b>Extraordinary gain (loss)</b>	<b>(0.9)</b>	<b>(10.2)</b>	<b>(9.3)</b>	<b>-</b>
<b>Income (loss) before income taxes</b>	<b>(140.5)</b>	<b>(27.2)</b>	<b>113.2</b>	<b>19.4</b>
Income taxes	(42.5)	(4.0)	38.5	9.5
<b>Net income (loss)</b>	<b>(97.9)</b>	<b>(23.2)</b>	<b>74.7</b>	<b>23.7</b>

(Note) The effects of applying the Accounting Standard for Revenue Recognition on non-consolidated financial statements are immaterial.

Comparison of Passenger-kilometers and Transportation Revenues  
for the Nine Months Ended December 31, 2021

(Unit: Millions of passenger-kilometers, billions of yen, %)

			For the Nine Months Ended December 31, 2020	For the Nine Months Ended December 31, 2021	Increase (Decrease)	%	(Reference) From October to December 2021	Vs. From October to December 2020 (%)
Passenger-kilometers	Shinkansen	Commuter	783	748	(34)	95.6	254	100.8
		Others	13,014	17,670	4,655	135.8	8,478	130.2
		Subtotal	13,797	18,418	4,621	133.5	8,732	129.1
	Conventional lines	Commuter	3,684	3,698	14	100.4	1,239	98.9
		Others	1,217	1,517	300	124.6	632	117.2
		Subtotal	4,901	5,215	314	106.4	1,871	104.4
	Subtotal	Commuter	4,467	4,447	(20)	99.5	1,493	99.2
		Others	14,232	19,187	4,955	134.8	9,110	129.2
		Subtotal	18,699	23,633	4,935	126.4	10,603	123.9
Transportation revenues	Shinkansen	Commuter	9.3	8.9	(0.4)	(65.0) 95.7	3.0	(66.0) 99.3
		Others	305.4	424.5	119.1	(43.8) 139.0	202.0	(59.9) 135.4
		Subtotal	314.8	433.5	118.7	(44.1) 137.7	205.0	(59.9) 134.7
	Conventional lines	Commuter	21.9	22.6	0.7	(84.2) 103.2	7.4	(84.5) 100.3
		Others	22.2	27.8	5.5	(53.1) 124.9	11.3	(63.8) 113.9
		Subtotal	44.1	50.4	6.2	(63.7) 114.2	18.8	(70.7) 108.1
	Subtotal	Commuter	31.2	31.5	0.3	(77.7) 101.0	10.5	(78.1) 100.0
		Others	327.7	452.3	124.6	(44.3) 138.0	213.3	(60.1) 134.1
		Subtotal	359.0	483.9	124.9	(45.6) 134.8	223.9	(60.7) 132.0
	Total (including parcel fare)		359.0	483.9	124.9	(45.6) 134.8	223.9	(60.7) 132.0

- (Notes) 1. The above table contains non-consolidated passenger-kilometers and transportation revenues of the Company.  
2. Any fraction in passenger-kilometers that is less than the unit indicated is rounded to the nearest unit.  
3. Figures in parentheses in the percentage column show comparisons with the nine-month period ended December 31, 2018

## Comparative Quarterly Balance Sheets (Consolidated)

(Unit: Billions of yen)

Classifications	As of March 31, 2021	As of December 31, 2021	Increase (Decrease)
<b>Current assets</b>	<b>3,023.8</b>	<b>2,726.9</b>	<b>(296.8)</b>
Money held in trust for the Chuo Shinkansen construction	2,076.1	1,879.3	(196.8)
<b>Noncurrent assets</b>	<b>6,576.5</b>	<b>6,659.5</b>	<b>82.9</b>
Property, plant and equipment and Intangible assets	5,287.2	5,418.3	131.1
Investments and other assets	1,289.3	1,241.1	(48.1)
<b>Total assets</b>	<b>9,600.3</b>	<b>9,386.4</b>	<b>(213.9)</b>
<b>Current liabilities</b>	<b>824.0</b>	<b>670.1</b>	<b>(153.9)</b>
<b>Noncurrent liabilities</b>	<b>5,089.6</b>	<b>5,075.7</b>	<b>(13.9)</b>
<b>Total liabilities</b>	<b>5,913.7</b>	<b>5,745.8</b>	<b>(167.8)</b>
<b>Total equity</b>	<b>3,686.6</b>	<b>3,640.5</b>	<b>(46.0)</b>
<b>Total liabilities and equity</b>	<b>9,600.3</b>	<b>9,386.4</b>	<b>(213.9)</b>
<b>Breakdown of long-term debts</b>	<b>4,932.6</b>	<b>4,938.7</b>	<b>6.1</b>
Long-term debt for the Chuo Shinkansen construction	3,000.0	3,000.0	-
Bonds payable	918.8	938.8	20.0
Long-term loans payable	481.1	470.2	(10.8)
Long-term accounts payable-railway facilities	532.6	529.6	(3.0)

## Reference: Comparative Quarterly Operating Income/Loss by Segment

(Unit: Billions of yen, %)

Classifications		For the Nine Months Ended December 31, 2020	For the Nine Months Ended December 31, 2021	Increase (Decrease)	%
<b>Operating revenues</b>	Transportation	401.7	529.0	127.3	131.7
	Merchandise and other	121.1	74.8	(46.2)	61.8
	Real estate	51.7	54.1	2.3	104.5
	Other	160.8	154.0	(6.8)	95.8
	Reconciliations	(132.4)	(125.6)	6.7	94.9
	<b>Total</b>	<b>603.0</b>	<b>686.3</b>	<b>83.3</b>	<b>113.8</b>
<b>Segment profit (loss) (Operating income (loss))</b>	Transportation	(88.2)	32.2	120.4	-
	Merchandise and other	(10.3)	(3.9)	6.4	37.8
	Real estate	11.5	13.3	1.7	115.5
	Other	(4.2)	(2.9)	1.3	68.3
	Reconciliations	(2.2)	(1.5)	0.7	68.8
	<b>Total</b>	<b>(93.5)</b>	<b>37.1</b>	<b>130.7</b>	<b>-</b>

- (Notes) 1. Operating revenues include the amount of sales to other reportable segments as well as the amount of sales to external customers.
2. Rows entitled "Reconciliations" show amounts that are off-set among reportable segments.
3. For the comparative results after applying the Accounting Standard for Revenue Recognition, please see Supplemental Material 7.
4. Companies included in the hotel and services business in the Summary of Consolidated Financial Report are included under "Other" in this document.

Reference: Quarterly Statements of Income Nine Months Ended December 31, 2021 (Consolidated)  
(Comparative results after applying the Accounting Standard for Revenue Recognition)

(Unit: Billions of yen, %)

Classifications	For the Nine Months Ended December 31, 2020 (Reference value of applying the Accounting Standard for Revenue Recognition)	For the Nine Months Ended December 31, 2021	Increase (Decrease)	%
<b>Operating revenues</b>	<b>547.0</b>	<b>686.3</b>	<b>139.3</b>	<b>125.5</b>
<b>Operating expenses</b>	<b>641.1</b>	<b>649.2</b>	<b>8.0</b>	<b>101.3</b>
<b>Operating income (loss)</b>	<b>(94.0)</b>	<b>37.1</b>	<b>131.2</b>	<b>-</b>
<b>Ordinary income (loss)</b>	<b>(147.6)</b>	<b>(14.7)</b>	<b>132.9</b>	<b>10.0</b>
<b>Net income (loss) attributable to owners of the parent</b>	<b>(111.1)</b>	<b>(12.3)</b>	<b>98.7</b>	<b>11.1</b>

(Note) For reference purposes, the figures for the fiscal year ended March 31, 2021, shown here include recalculated major transactions for the fiscal year based on the newly adopted Accounting Standard for Revenue Recognition.

Reference: Comparative Quarterly Operating Income/Loss by Segment  
(Comparative results after applying the Accounting Standard for Revenue Recognition)

(Unit: Billions of yen, %)

Classifications	For the Nine Months Ended December 31, 2020 (Reference value of applying the Accounting Standard for Revenue Recognition)	For the Nine Months Ended December 31, 2021	Increase (Decrease)	%	
<b>Operating revenues</b>	Transportation	401.5	529.0	127.4	131.7
	Merchandise and other	60.2	74.8	14.5	124.2
	Real estate	51.5	54.1	2.6	105.1
	Other	163.7	154.0	(9.7)	94.1
	Reconciliations	(129.9)	(125.6)	4.3	96.7
	Total	547.0	686.3	139.3	125.5
<b>Segment profit (loss) (Operating income (loss))</b>	Transportation	(88.2)	32.2	120.4	-
	Merchandise and other	(10.7)	(3.9)	6.8	36.4
	Real estate	11.5	13.3	1.7	115.5
	Other	(3.9)	(2.9)	1.0	74.5
	Reconciliations	(2.6)	(1.5)	1.1	58.6
	Total	(94.0)	37.1	131.2	-

- (Note) 1. Operating revenues include the amount of sales to other reportable segments as well as the amount of sales to external customers.  
2. Rows entitled "Reconciliations" show amounts that are off-set among reportable segments.  
3. For reference purposes, the figures for the fiscal year ended March 31, 2021, shown here include recalculated major transactions for the fiscal year based on the newly adopted Accounting Standard for Revenue Recognition.  
4. Companies included in the hotel and services business in the Summary of Consolidated Financial Report are included under "Other" in this document.