## [TRANSLATION]

[Supplemental Material 1]

Summary of the Consolidated Financial Results for the Nine Months Ended December 31, 2013

January 29, 2014 Central Japan Railway Company

- <u>Transportation revenues of the Central Japan Railway Company (the "Company")</u> increased because the use of the Company's services for business as well as tourism continued to increase steadily. The Company's overall operating revenues on a consolidated basis also increased due to an increase in revenues of the group companies.
- Despite an increase in depreciation and amortization associated with restarting of running tests at the Yamanashi Maglev Test Line, operating expenses decreased due to a substantial decrease in non-personnel expenses because the Company ended the accumulation of provision reserves and initiated the reversal of the provision reserves for the large scale renovation of the Shinkansen infrastructure, etc. As a result, the Company recorded increases in revenues and profits (operating income, ordinary income and net income).
- The Company will seek, in the entire group, to enhance its management vitality through working towards growing the earning capability and pursuing efficiency and cost reduction in the operation of its business at all levels including capital investments, while prioritizing the maintenance of safe and reliable transportation.

### 1. Summary of Consolidated Results for the Nine Months Ended December 31, 2013

(1) Operating revenues (1,246.2 billion yen; a 46.6 billion yen or a 3.9% increase)

- The Company's <u>transportation revenues increased by 33.0 billion yen (3.7%) to</u> <u>921.4 billion yen in the nine months ended December 31, 2013, as compared</u> <u>with the nine months ended December 31, 2012</u>.
  - As for the Tokaido Shinkansen, the Company promoted its efforts to expand the number of members and the use of the Express Reservation service and the PLUS EX service, in which customers can use their existing credit cards for the online reservation service and the IC boarding service. The Company also worked on tourism campaigns that focused on various areas, such as the Grand Shrine of Ise, where Shikinen Sengu Ceremony was held. The Company sought to enhance transportation services by introducing new rolling stock, the N700A, and promoting modifications of the Series N700 in order to reflect features of the N700A.
  - As for the conventional lines, in March 2013, the Company commenced the service of nation-wide mutual use of TOICA with IC cards of other transport operators in order to further improve the convenience of using transportation. The Company also sought to enhance transportation services such as by operating a special express, etc., which provides convenient access to Grand Shrine of Ise.
  - As a result, transportation revenues from the Tokaido Shinkansen increased by 32.0 billion yen (3.9%) to 845.1 billion yen in the nine months ended December 31, 2013, as compared with the nine months ended December 31, 2012. Transportation revenues from the conventional lines increased by 1.0 billion yen (1.4%) to 76.2 billion yen in the nine months ended December 31, 2013, as compared with the nine months ended December 31, 2013, as compared with the nine months ended December 31, 2012. Total transportation revenues increased by 33.0 billion yen (3.7%) to 921.4 billion yen in the nine months ended December 31, 2013, as compared with the nine months ended December 31, 2013, as compared with the nine months ended December 31, 2013.
- As for the non-railway business, the Company worked towards the enhancement of existing businesses, and promoted projects, such as the construction of a new building (the "Nagoya Station New Building Project"). Mainly due to an increase in sales at NIPPON SHARYO, LTD. and at JR Nagoya Takashimaya, operating revenues of the group companies increased by 27.2 billion yen (10.3%) to 291.8 billion yen in the nine months ended December 31, 2013, as compared with the nine months ended December 31, 2012.

#### (2) Operating expenses (813.7 billion yen; a 14.2 billion yen or a 1.7% decrease)

- Non-personnel expenses substantially decreased because the Company ended the accumulation of provision reserves for the large scale renovation and initiated the reversal of the provision reserves.
- Overall operating expenses decreased despite an increase in depreciation and amortization due to the restarting of running tests at the Maglev Test Line in August 2013, and an increase in the cost of sales at the group companies, such as NIPPON SHARYO, LTD.

## (3) Operating income (432.4 billion yen; a 60.8 billion yen or a 16.4% increase)

#### (4) Non-operating income/loss (-60.7 billion yen; a 16.3 billion yen improvement)

- Non-operating expenses decreased due to a decrease in interest expenses as well as a decrease in losses in respect of early repayment of long-term debt and payables, etc.
- The balance of long-term debt and payables decreased by 61.6 billion yen to 2,578.3 billion yen as of December 31, 2013, as compared with March 31, 2013.

#### (5) Ordinary income (371.7 billion yen; a 77.1 billion yen or a 26.2% increase)

#### (6) Net income (241.0 billion yen; a 58.3 billion yen or a 31.9% increase)

#### 2. Forecasted Results of Operations for the fiscal year ending March 31, 2014

• The Company will not revise the forecasted results for the fiscal year ending March 31, 2014 and the estimated amount of reduction of long-term debt and payables from the previous amounts released in October 2013.

# [Supplemental Material 2]

Comparison of Passenger-kilometers and Transportation Revenues
for the Nine Months Ended December 31, 2013
(Unit: Millions of passanger kilometers bi

	(Unit: Millions of passenger-kilometers, billions of yen, %						of yen, %)	
			For the Nine Months Ended December 31, 2012	For the Nine Months Ended December 31, 2013	Increase (Decrease)	%		ee) betrober to ber, 2013 Vs. the Same Period of Fiscal 2013 (%)
		Commuter	1,055	1,066	11	101.0	342	100.5
ters	Shinkansen	Others	34,579	35,942	1,363	103.9	12,446	104.5
Passenger-kilometers		Subtotal	35,635	37,009	1,374	103.9	12,788	104.3
ilo	Conventional lines	Commuter	4,206	4,230	24	100.6	1,380	100.2
sr-k		Others	2,689	2,738	49	101.8	917	102.4
nge		Subtotal	6,895	6,968	73	101.1	2,297	101.1
ssei	Subtotal	Commuter	5,262	5,296	34	100.7	1,722	100.2
Pa		Others	37,268	38,681	1,412	103.8	13,364	104.3
		Subtotal	42,530	43,977	1,447	103.4	15,085	103.8
	Shinkansen	Commuter	12.6	12.8	0.2	101.6	4.2	101.6
S		Others	800.4	832.3	31.8	104.0	290.0	104.5
nue		Subtotal	813.1	845.1	32.0	103.9	294.3	104.5
eve	Conventional lines	Commuter	25.9	25.9	0.0	100.1	8.5	99.8
u u		Others	49.2	50.2	0.9	102.0	16.8	102.5
Transportation revenues		Subtotal	75.2	76.2	1.0	101.4	25.3	101.5
		Commuter	38.5	38.8	0.2	100.6	12.8	100.4
	Subtotal	Others	849.7	882.6	32.8	103.9	306.8	104.4
rar		Subtotal	888.3	921.4	33.0	103.7	319.7	104.2
Γ	Total (including parc	el fare)	888.3	921.4	33.0	103.7	319.7	104.2

(Notes)

1. The above table contains non-consolidated passenger-kilometers and transportation revenues of the Company. 2. 3.

Any fraction in passenger-kilometers that is less than the unit indicated is rounded to the nearest unit. Any fraction in transportation revenues that is less than a tenth of the unit indicated is rounded down.

Classifications	For the Nine Months Ended December 31, 2012	For the Nine Months Ended December 31, 2013	Increase (Decrease)	%
Operating revenues	1,199.5	1,246.2	46.6	103.9
Transportation	937.9	957.5	19.6	102.1
Merchandise and other	148.8	154.9	6.0	104.1
Real estate	28.8	29.5	0.6	102.4
Other	83.9	104.1	20.2	124.1
Operating expenses	827.9	813.7	(14.2)	98.3
Operating income	371.6	432.4	60.8	116.4
Non-operating income (loss)	(77.0)	(60.7)	16.3	78.
Non-operating income	3.9	4.3	0.3	109.4
Non-operating expenses	81.0	65.1	(15.9)	80.3
Ordinary income	294.5	371.7	77.1	126.2
Extraordinary gain (loss)	(0.6)	0.5	1.1	
Extraordinary gain	4.1	4.0	(0.1)	96.
Extraordinary loss	4.7	3.5	(1.2)	73.
Income before income taxes				
and minority interests	293.9	372.2	78.2	126.
Income taxes	108.6	127.8	19.2	117.
Net income before minority interests (loss)	185.3	244.3	59.0	131.
Minority interests in net income	2.5	3.3	0.7	129.
Net income	182.7	241.0	58.3	131.
Comprehensive income	187.9	256.7	68.7	136.

#### Comparative Quarterly Statements of Income (Consolidated)

(Notes)

2.

Any fraction less than a tenth of the unit indicated is rounded down.

1. The breakdown of operating revenues is based on the amount of sales to external customers, according to reportable segments.

Operating	Income/Loss	According to	Reportable	Segments	
				(T.T. *.	

				(Unit: Billi	ons of yen, %
Classifications	Segments	For the Nine Months Ended December 31, 2012	For the Nine Months Ended December 31, 2013	Increase (Decrease)	%
Operating revenues	Transportation	946.3	966.0	19.7	102.1
	Merchandise and other	154.9	160.5	5.5	103.0
	Real estate	48.5	49.5	0.9	102.
	Other	152.7	168.7	15.9	110.
	Reconciliations	(102.9)	(98.5)	4.4	95.'
	Total	1,199.5	1,246.2	46.6	103.
Segment profit	Transportation	349.3	407.6	58.2	116.
(Operating income)	Merchandise and other	5.2	5.9	0.6	112.
	Real estate	11.7	11.9	0.2	102.
	Other	4.4	5.4	1.0	123.
	Reconciliations	0.7	1.4	0.6	185.
	Total	371.6	432.4	60.8	116.

Operating revenues include the amount of sales to other reportable segments as well as the amount of 2. sales to external customers.

Rows entitled "Reconciliations" show amounts that are off-set among reportable segments. 3.

# [Supplemental Material 4]

	•	(U	nit: Billions of yen)
Classifications	As of March 31, 2013	As of December 31, 2013	Increase (Decrease)
Current assets	282.0	428.2	146.2
Noncurrent assets	4,949.1	4,885.2	(63.8)
Property, plant and equipment • Intangible assets	4,642.6	4,553.5	(89.1)
Investments and other assets	306.4	331.7	25.3
Total assets	5,231.1	5,313.4	82.3
Current liabilities	657.4	640.3	(17.1)
Noncurrent liabilities	3,015.6	2,880.5	(135.0)
Total liabilities	3,673.1	3,520.9	(152.2)
Total equity	1,557.9	1,792.5	234.6
Total liabilities and equity	5,231.1	5,313.4	82.3
Breakdown of long-term debts	2,639.9	2,578.3	(61.6)
Bonds payable	1,016.1	1,027.5	11.4
Long-term loans payable	629.1	607.2	(21.9)
Long-term accounts payable-railway facilities	994.7	943.5	(51.1)

# Comparative Quarterly Balance Sheets (Consolidated)

(Note)

Any fraction less than a tenth of the unit indicated is rounded down.

			(Uni	t: Billions of yen, 9
Classifications	For the Nine Months Ended December 31, 2012	For the Nine Months Ended December 31, 2013	Increase (Decrease)	%
Operating revenues	947.7	966.9	19.1	102.
Transportation revenues	888.3	921.4	33.0	103.
Other services	59.4	45.5	(13.9)	76.
Operating expenses	595.4	557.2	(38.2)	93.
Personnel expenses	129.7	131.4	1.7	101.
Non-personnel expenses	279.4	216.0	(63.4)	77.
Taxes other than income taxes	24.8	24.5	(0.3)	98.
Depreciation and amortization	161.4	185.2	23.7	114.
Operating income	352.3	409.7	57.4	116.
Non-operating income(loss)	(75.8)	(59.6)	16.2	78.
Non-operating income	4.3	4.8	0.4	110.
Non-operating expenses	80.2	64.5	(15.7)	80
Ordinary income	276.4	350.0	73.6	126
Extraordinary gain(loss)	(0.0)	(0.7)	(0.6)	999.
Extraordinary gain	2.7	0.6	(2.1)	22.
Extraordinary loss	2.8	1.3	(1.4)	47
Income before income taxes	276.3	349.3	72.9	126
Income taxes	103.1	119.1	15.9	115

Comparative (	Duarterly	Statements of Income	(Non-consolidated)
comparative	Zuurterry	Stutements of meonie	(1 ton consonance)

(Note) Any fraction less than a tenth of the unit indicated is rounded down.

# Estimated Reduction in Long-term Debt and Payables (Consolidated / Non-Consolidated) (Unit: Billions of yen)

				(Unit: Billions of yell)
Classifications	As of March 31, 2013 (Actual Results)	As of December 31, 2013 (Actual Results)	As of March 31, 2014 (Estimated)	Estimated Annual Amount of Decrease
Balance of				
long-term debt and				
payables				
(consolidated)	2,639.9	2,578.3	2,454.9	(185.0)
Balance of				
long-term debt and				
payables				
(non-consolidated)	2,614.9	2,557.8	2,434.9	(180.0)

(Note) Any fraction less than a tenth of the unit indicated is rounded down.