

Summary of the Consolidated Financial Results for the Nine Months Ended December 31, 2011

January 31, 2012  
Central Japan Railway Company

- With the effects of the Great East Japan Earthquake (the “Earthquake”) remaining, Central Japan Railway Company (the “Company”) sought to further improve its services, prioritizing the maintenance of safe and reliable transportation systems.
- The Company’s non-consolidated **transportation revenues gradually recovered from the significant decrease that occurred immediately following the Earthquake, and transportation revenues increased since the FY2012 second quarter, but for the period as a whole, transportation revenues decreased. The Company’s overall operating revenues on a consolidated basis also decreased.**
- **Operating expenses declined due to a decline in non-personnel expenses.**
- Due to further recovery of transportation revenues for the FY 2012 third quarter, the Company **recorded decreases in revenues but increases in profits (operating income and ordinary income).** On the other hand, due to reduction of deferred tax assets associated with a decrease in the income tax rate, **net income decreased.**
- **As for the forecasted results of operation for FY2012 (April 1, 2011, through March 31, 2012), the Company will revise revenues and profits (operating income and ordinary income) upward** based on the actual results for the nine months ended December 31, 2011. **On the other hand, due to the effects associated with a decrease in the income tax rate, the Company will revise net income downward. The Company will seek to enhance its management vitality through working towards growing the earning capability of the entire group and pursuing efficiency and cost reduction in the operation of its business at all levels, while prioritizing the maintenance of safe and reliable transportation.**

## 1. Summary of Consolidated Results for the Nine Months Ended December 31, 2011

### **(1) Operating revenues (1,121.8 billion yen; a 18.3 billion yen or a 1.6% decrease)**

- The Company's non-consolidated **transportation revenues decreased by 9.5 billion yen (1.1%) to 834.5 billion yen in the FY2012 third quarter as compared with the FY2011 third quarter.**

- As for the Tokaido Shinkansen, the Company continued to introduce the Series N700 rolling stock in a concentrated manner and to promote its efforts for expansion of "EX-IC Service" use and expansion of the "Express Reservation" service members; the Company also worked on tourism campaigns that focused on various areas, such as Kyoto.

- As for the conventional lines, the Company made steady progress in its implementation of measures such as replacing old train cars with new ones in order to further improve transportation services.

- Transportation revenues gradually recovered from the significant decrease suffered as a result of the immediate impact of the Earthquake, embodied by a stagnant economy; however, transportation revenues from the Tokaido Shinkansen decreased by 7.2 billion yen (0.9%) to 761.3 billion yen in the FY2012 third quarter as compared with the FY2011 third quarter, and, due to the impact of service interruptions in parts of the Kisei Main Line and Minobu Line caused by typhoons that came in September 2011, transportation revenues of the conventional lines decreased by 2.3 billion yen (3.1%) to 73.2 billion yen in the FY2012 third quarter as compared with the FY2011 third quarter. As a result, total transportation revenues decreased by 9.5 billion yen (1.1%) to 834.5 billion yen in the FY2012 third quarter as compared with the FY2011 third quarter.

- As for the non-railway business, the Company worked towards the enhancement of existing businesses, and steadily carried on with each project, such as the construction of a new building (the "Nagoya Station New Building Project") and agriculture business, etc. Operating revenues of the group companies decreased by 10.2 billion yen (4.0%) to 246.2 billion yen in the FY2012 third quarter as compared with the FY2011 third quarter due to the closing of the "Nagoya Terminal Building" associated with the "Nagoya Station New Building Project", as well as the decrease in revenues of NIPPON SHARYO, LTD.

### **(2) Operating expenses (801.0 billion yen; a 25.3 billion yen or a 3.1% decrease)**

- Overall expenses decreased because of a decrease in non-personnel expenses and cost of sales.

### **(3) Operating income (320.8 billion yen; a 6.9 billion yen or a 2.2% increase)**

### **(4) Non-operating income/loss (-81.4 billion yen; a 14.1 billion yen improvement)**

- Due to a decrease in interest expenses associated with a reduction of long-term debt and payables and a decline in the average interest rate of long-term debt and payables, non-operating expenses decreased by 14.4 billion yen.
- The balance of long-term debt and payables decreased by 43.5 billion yen to 3,001.7 billion yen as compared with the end of the previous fiscal year.

**(5) Ordinary income (239.4 billion yen; a 21.0 billion yen or a 9.7% increase)**

**(6) Net income (122.7 billion yen; a 9.7 billion yen or a 7.4% decrease)**

- Due to the effects of the reduction of deferred tax assets associated with the decrease in the income tax rate pursuant to amendments to the Corporation Tax Act, net income decreased by 9.7 billion yen.

## **2. Forecasted Results of Operation for FY2012**

- **As for the forecasted results for FY2012**, some reconsiderations have been made based on the actual results for the nine months ended December 31, 2011. **Operating revenues will be revised to 1,498.0 billion yen (a 0.3% decrease compared with FY2011), operating income will be revised to 358.0 billion yen (a 2.5% increase compared with FY2011), ordinary income will be revised to 246.0 billion yen (a 7.6% increase compared with FY2011), and net income will be revised to 126.0 billion yen (a 5.8% decrease compared with FY2011).**
- **The estimated amount of reduction of long-term debt and payables will be revised to 126.0 billion yen**, and the balance of long-term debt and payables at the end of FY2012 is estimated at 2,919.3 billion yen.

Comparison of Passenger-kilometers and Transportation Revenues  
for the Nine Months Ended December 31, 2011

(Unit: Millions of passenger-kilometers, Billions of yen, %)

			For the nine months ended December 31, 2010	For the nine months ended December 31, 2011	Increase/ (Decrease)	%	(Reference) From October to December, 2011	
								(%)
Passenger-kilometers	Shinkansen	Commuter	1,045	1,053	8	100.8	344	102.0
		Others	32,575	32,276	(300)	99.1	11,557	103.0
		Subtotal	33,620	33,329	(291)	99.1	11,901	103.0
	Conventional Lines	Commuter	4,219	4,219	1	100.0	1,378	100.2
		Others	2,693	2,597	(95)	96.5	888	99.3
		Subtotal	6,911	6,817	(94)	98.6	2,266	99.8
	Subtotal	Commuter	5,263	5,272	9	100.2	1,722	100.5
		Others	35,268	34,873	(395)	98.9	12,445	102.7
		Subtotal	40,531	40,146	(386)	99.0	14,167	102.4
Transportation Revenues	Shinkansen	Commuter	12.5	12.6	0.0	100.6	4.2	101.1
		Others	756.0	748.7	(7.3)	99.0	269.6	103.0
		Subtotal	768.6	761.3	(7.2)	99.1	273.8	103.0
	Conventional Lines	Commuter	26.0	25.9	(0.1)	99.6	8.5	99.5
		Others	49.4	47.2	(2.2)	95.6	16.1	98.7
		Subtotal	75.5	73.2	(2.3)	96.9	24.7	99.0
	Subtotal	Commuter	38.5	38.5	(0.0)	99.9	12.7	100.0
		Others	805.5	796.0	(9.5)	98.8	285.8	102.7
		Subtotal	844.1	834.5	(9.5)	98.9	298.6	102.6
	Total (including parcel fare)			844.1	834.5	(9.5)	98.9	298.6

- (Notes)
1. The above table contains non-consolidated passenger-kilometers and transportation revenues of the Company.
  2. Any fraction in passenger-kilometers that is less than the unit indicated is rounded to the nearest unit.
  3. Any fraction in transportation revenues that is less than a tenth of the unit indicated is rounded down.

## Comparative Quarterly Statements of Income (Consolidated)

(Unit: Billions of yen, %)

Classifications	For the nine months ended December 31, 2010	For the nine months ended December 31, 2011	Increase/ (Decrease)	%
<b>Operating revenues</b>	<b>1,140.2</b>	<b>1,121.8</b>	<b>(18.3)</b>	<b>98.4</b>
Transportation	886.6	878.5	(8.1)	99.1
Merchandise and Other	138.8	143.8	5.0	103.7
Real Estate	30.7	27.9	(2.8)	90.8
Other	83.9	71.5	(12.4)	85.1
<b>Operating expenses</b>	<b>826.3</b>	<b>801.0</b>	<b>(25.3)</b>	<b>96.9</b>
<b>Operating income</b>	<b>313.8</b>	<b>320.8</b>	<b>6.9</b>	<b>102.2</b>
<b>Non-operating income (loss)</b>	<b>(95.5)</b>	<b>(81.4)</b>	<b>14.1</b>	<b>85.2</b>
Non-operating income	4.5	4.2	(0.2)	93.7
Non-operating expenses	100.0	85.6	(14.4)	85.6
<b>Ordinary income</b>	<b>218.3</b>	<b>239.4</b>	<b>21.0</b>	<b>109.7</b>
<b>Extraordinary gain (loss)</b>	<b>(1.2)</b>	<b>1.0</b>	<b>2.2</b>	<b>-</b>
Extraordinary gain	3.5	3.3	(0.1)	95.3
Extraordinary loss	4.7	2.3	(2.3)	49.7
<b>Income before income taxes and minority interests</b>	<b>217.0</b>	<b>240.4</b>	<b>23.3</b>	<b>110.7</b>
Income taxes	83.0	115.5	32.5	139.1
<b>Net income before minority interests (loss)</b>	<b>134.0</b>	<b>124.8</b>	<b>(9.1)</b>	<b>93.2</b>
Minority interests in net income	1.4	2.0	0.6	142.8
<b>Net income</b>	<b>132.5</b>	<b>122.7</b>	<b>(9.7)</b>	<b>92.6</b>
<b>Comprehensive income</b>	<b>130.1</b>	<b>119.2</b>	<b>(10.9)</b>	<b>91.6</b>

- (Notes)
1. Any fraction less than a tenth of the unit indicated is rounded down.
  2. The breakdown of operating revenues is based on the amount of sales to external customers, according to reportable segments.

## Operating Income/Loss According to Reportable Segments

(Unit: Billions of yen, %)

Classifications	Segments	For the nine months ended December 31, 2010	For the nine months ended December 31, 2011	Increase/ (Decrease)	%
<b>Operating revenues</b>	Transportation	895.5	887.0	(8.4)	99.1
	Merchandise and Other	144.1	149.7	5.5	103.9
	Real Estate	50.0	46.6	(3.3)	93.2
	Other	162.9	149.4	(13.5)	91.7
	Reconciliations	(112.4)	(110.9)	1.4	98.7
	Total	1,140.2	1,121.8	(18.3)	98.4
<b>Segment profit (Operating income)</b>	Transportation	296.7	300.9	4.1	101.4
	Merchandise and Other	3.9	4.0	0.0	102.3
	Real Estate	9.1	10.8	1.6	118.2
	Other	6.4	7.2	0.7	112.1
	Reconciliations	(2.4)	(2.1)	0.3	87.9
	Total	313.8	320.8	6.9	102.2

- (Notes)
1. Any fraction less than a tenth of the unit indicated is rounded down.
  2. Rows entitled "Reconciliations" show amounts that were off-set among reportable segments.

## Comparative Quarterly Balance Sheets (Consolidated)

(Unit: Billions of yen)

Classifications	As of March 31, 2011	As of December 31, 2011	Increase/ (Decrease)
<b>Current assets</b>	<b>308.8</b>	<b>383.5</b>	<b>74.7</b>
<b>Noncurrent assets</b>	<b>4,944.1</b>	<b>4,902.0</b>	<b>(42.0)</b>
Property, plant and equipment • Intangible assets	4,633.8	4,623.1	(10.7)
Investments and other assets	310.2	278.9	(31.3)
<b>Total assets</b>	<b>5,252.9</b>	<b>5,285.6</b>	<b>32.6</b>
Current liabilities	623.8	557.3	(66.4)
Noncurrent liabilities	3,383.0	3,382.0	(0.9)
<b>Total liabilities</b>	<b>4,006.8</b>	<b>3,939.4</b>	<b>(67.4)</b>
<b>Total equity</b>	<b>1,246.1</b>	<b>1,346.1</b>	<b>100.0</b>
<b>Total liabilities and equity</b>	<b>5,252.9</b>	<b>5,285.6</b>	<b>32.6</b>

<b>Breakdown of Long-term debts</b>	<b>3,045.3</b>	<b>3,001.7</b>	<b>(43.5)</b>
Bonds payable	1,103.5	1,134.2	30.7
Long-term loans payable	654.6	634.8	(19.7)
Long-term accounts payable-railway facilities	1,287.0	1,232.6	(54.4)

(Note) Any fraction less than a tenth of the unit indicated is rounded down.

## Comparative Quarterly Statements of Income (Non-Consolidated)

(Unit: Billions of yen, %)

Classifications	For the nine months ended December 31, 2010	For the nine months ended December 31, 2011	Increase/ (Decrease)	%
<b>Operating revenues</b>	<b>897.1</b>	<b>888.4</b>	<b>(8.7)</b>	<b>99.0</b>
Transportation revenues	844.1	834.5	(9.5)	98.9
Other services	53.0	53.8	0.8	101.5
<b>Operating expenses</b>	<b>598.7</b>	<b>584.8</b>	<b>(13.9)</b>	<b>97.7</b>
Personnel expenses	130.3	128.6	(1.6)	98.7
Non-personnel expenses	268.2	255.1	(13.1)	95.1
Taxes other than income taxes	24.5	24.5	0.0	100.0
Depreciation and amortization	175.6	176.4	0.8	100.5
<b>Operating income</b>	<b>298.3</b>	<b>303.6</b>	<b>5.2</b>	<b>101.7</b>
<b>Non-operating income (loss)</b>	<b>(93.3)</b>	<b>(78.7)</b>	<b>14.6</b>	<b>84.3</b>
Non-operating income	4.5	4.8	0.2	105.1
Non-operating expenses	97.9	83.5	(14.4)	85.3
<b>Ordinary income</b>	<b>205.0</b>	<b>224.8</b>	<b>19.8</b>	<b>109.7</b>
<b>Extraordinary gain (loss)</b>	<b>(0.3)</b>	<b>(0.1)</b>	<b>0.1</b>	<b>50.0</b>
Extraordinary gain	3.2	1.1	(2.1)	35.6
Extraordinary loss	3.5	1.3	(2.2)	36.8
<b>Income before income taxes</b>	<b>204.7</b>	<b>224.7</b>	<b>20.0</b>	<b>109.8</b>
Income taxes	80.6	109.6	28.9	136.0
<b>Net income</b>	<b>124.1</b>	<b>115.1</b>	<b>(8.9)</b>	<b>92.8</b>

(Note) Any fraction less than a tenth of the unit indicated is rounded down.



## Forecasted Results of Operations for FY2012 (Consolidated)

(Unit: Billions of yen, %)

Classifications	FY2011 (Actual Results) A	FY2012 (Previous Forecast) B	FY2012 (Current Forecast) C	Previous Forecast v. Current Forecast		FY2011 (Actual Results) v. FY2012 (Current Forecast)	
				Increase/ (Decrease) C-B	% C/B	Increase/ (Decrease) C-A	% C/A
<b>Operating revenues</b>	<b>1,503.0</b>	<b>1,490.0</b>	<b>1,498.0</b>	<b>8.0</b>	<b>100.5</b>	<b>(5.0)</b>	<b>99.7</b>
[Company's transportation]	1,098.3	1,094.0	1,101.6	7.6	100.7	3.2	100.3
<b>Operating expenses</b>	<b>1,153.7</b>	<b>1,146.0</b>	<b>1,140.0</b>	<b>(6.0)</b>	<b>99.5</b>	<b>(13.7)</b>	<b>98.8</b>
<b>Operating income</b>	<b>349.3</b>	<b>344.0</b>	<b>358.0</b>	<b>14.0</b>	<b>104.1</b>	<b>8.6</b>	<b>102.5</b>
<b>Ordinary income</b>	<b>228.5</b>	<b>238.0</b>	<b>246.0</b>	<b>8.0</b>	<b>103.4</b>	<b>17.4</b>	<b>107.6</b>
<b>Net income</b>	<b>133.8</b>	<b>142.0</b>	<b>126.0</b>	<b>(16.0)</b>	<b>88.7</b>	<b>(7.8)</b>	<b>94.2</b>

(Note) Any fraction less than a tenth of the unit indicated is rounded down.

## Forecasted Results According to Reportable Segments

(Unit: Billions of yen, %)

Classifications	FY2011 (Actual Results) A	FY2012 (Previous Forecast) B	FY2012 (Current Forecast) C	Previous Forecast v. Current Forecast		FY2011 (Actual Results) v. FY2012 (Current Forecast)		
				Increase/ (Decrease) C-B	% C/B	Increase/ (Decrease) C-A	% C/A	
<b>Operating revenues</b>	Transportation	1,169.7	1,168.1	1,176.1	8.0	100.7	6.3	100.5
	Merchandise and Other	195.0	199.1	199.1	-	100.0	4.0	102.1
	Real Estate	66.4	62.9	62.9	-	100.0	(3.5)	94.7
	Other	239.6	219.9	219.9	-	100.0	(19.7)	91.8
	Reconciliations	(167.7)	(160.0)	(160.0)	-	100.0	7.7	95.4
	Total	1,503.0	1,490.0	1,498.0	8.0	100.5	(5.0)	99.7
<b>Segment profit (Operating income)</b>	Transportation	323.0	318.8	332.8	14.0	104.4	9.7	103.0
	Merchandise and Other	5.1	4.5	4.5	-	100.0	(0.6)	86.6
	Real Estate	11.8	13.1	13.1	-	100.0	1.2	110.1
	Other	10.9	7.7	7.7	-	100.0	(3.2)	70.5
	Reconciliations	(1.7)	(0.1)	(0.1)	-	100.0	1.6	5.8
	Total	349.3	344.0	358.0	14.0	104.1	8.6	102.5

- (Notes)
1. Any fraction less than a tenth of the unit indicated is rounded down.
  2. Rows entitled "Reconciliations" show amounts that were off-set among reportable segments.

## Forecasted Results of Operations for FY2012 (Non-Consolidated)

(Unit: Billions of yen, %)

Classifications	FY2011 (Actual Results) A	FY2012 (Previous Forecast) B	FY2012 (Current Forecast) C	Previous Forecast v. Current Forecast		FY2011 (Actual Results) v. FY2012 (Current Forecast)	
				Increase/ (Decrease) C-B	% C/B	Increase/ (Decrease) C-A	% C/A
<b>Operating revenues</b>	<b>1,171.9</b>	<b>1,170.0</b>	<b>1,178.0</b>	<b>8.0</b>	<b>100.7</b>	<b>6.0</b>	<b>100.5</b>
[Transportation revenues]	1,098.3	1,094.0	1,101.6	7.6	100.7	3.2	100.3
<b>Operating expenses</b>	<b>846.4</b>	<b>849.0</b>	<b>843.0</b>	<b>(6.0)</b>	<b>99.3</b>	<b>(3.4)</b>	<b>99.6</b>
<b>Operating income</b>	<b>325.4</b>	<b>321.0</b>	<b>335.0</b>	<b>14.0</b>	<b>104.4</b>	<b>9.5</b>	<b>102.9</b>
<b>Ordinary income</b>	<b>207.5</b>	<b>218.0</b>	<b>226.0</b>	<b>8.0</b>	<b>103.7</b>	<b>18.4</b>	<b>108.9</b>
<b>Net income</b>	<b>123.0</b>	<b>132.0</b>	<b>116.0</b>	<b>(16.0)</b>	<b>87.9</b>	<b>(7.0)</b>	<b>94.3</b>

(Note) Any fraction less than a tenth of the unit indicated is rounded down.

## Estimated Reduction in Long-term Debt and Payables (Consolidated / Non-Consolidated)

(Unit: Billions of yen)

Classifications	As of March 31, 2011 (Actual Results) A	As of March 31, 2012 (Previous Estimation) B	As of March 31, 2012 (Current Estimation) C	Estimated Annual Amount of Decrease		
				FY2011 (Actual Results)	FY2012 (Previous Estimation) B-A	FY2012 (Current Estimation) C-A
Balance of Long-term Debt and Payables (Consolidated)	3,045.3	2,929.3	2,919.3	(128.2)	(116.0)	(126.0)
Balance of Long-term Debt and Payables (Non-Consolidated)	3,001.5	2,891.5	2,881.5	(115.4)	(110.0)	(120.0)

(Note) Any fraction less than a tenth of the unit indicated is rounded down.