

## JR Central's Key Business Activities

JR Central's basic policy is to carry out the following from a medium- to long-term perspective, based on its management philosophy of contributing to the development of Japan's main transportation artery and social infrastructure: To maintain and develop the Tokaido Shinkansen, Japan's main transportation artery, and the conventional line network in the Tokai region in an integrated manner, ensuring safe and reliable transportation as a top priority; to operate "three generations of railways" by constructing the Chuo Shinkansen to make Japan's main transportation artery a dual system; and to work together with Group companies to develop related businesses that have synergies with railways.

economic value, such as profits and cash flows, and social value, which is the realization of a sustainable and prosperous society, simultaneously based on solid governance to enhance the trust of all stakeholders. This has led us to achieve sound management, stable dividends and sustainable growth as a company.

For the JR Central Group, with the railway business as its core business, it is crucial to strengthen its competitiveness by developing human resources, making capital investments and developing technologies based on a long-term vision, ensuring safe and reliable transportation as a top priority. To this end, our business activities focus on (1) safety measures, (2) service improvement measures, (3) greater efficiency and (4) pursuit of environmental superiority.

Through business strategies based on this basic policy, we have been practicing ESG management, which is the generation of

#### 1 Safety measures

The greatest mission of the railway business is to ensure safety at all times and in all circumstances. Regardless of past performance, once a company causes a major accident, trust in the company is lost at once, and even its very existence may be threatened. With this frame of mind, we have been concentrating our greatest energy into safety assurance from both physical and non-physical perspectives ever since our establishment. In terms of non-physical measures, we have been continually building systems to ensure safety, mainly by establishing rules and regulations. Furthermore, human resource development is indispensable to put these systems into practice. Therefore, we promote initiatives to deepen employees' understanding of the nature of duties and rules by proactively thinking about them, in addition to raising their awareness of discipline so that they can comply with the rules themselves. Additionally, we repeatedly perform practical training so as to be able to respond to various situations expected in the event of natural disasters, unforeseen circumstances, or other extraordinary events

In terms of the physical aspect, capital investment is also important to ensure safety. The majority of JR Central's capital investment to date has been safety-related, totaling more than 4.6 trillion yen since its establishment. For example, for the Tokaido Shinkansen, we have upgraded the ATC (Automatic Train Control) system, implemented earthquake countermeasures such as derailment prevention guards and an earthquake disaster prevention system, and carried out large-

scale renovation to maintain and improve the integrity of Shinkansen infrastructure. For conventional lines, we have introduced ATS (Automatic Train Stop)-PT in all train lines, made various structures quake-resistant, taken measures against heavy rainfall and falling rocks, and improved safety devices on grade crossings. In addition, we are working continually on security measures at railway stations, on trains and at important facilities, and technology development also focuses on safety-related themes to enable such equipment. Also, the Chuo Shinkansen Project, which we are currently working on, is a project aimed at thoroughly preparing for the future aging of the Tokaido Shinkansen and potential large-scale disasters. Looking ahead, we will continue to work on both physical and non-physical measures to hone our "ability to work safely," which is the most important aspect in the railway business.



Crew pointing and calling



Since its establishment, JR Central has been working continually to strengthen our competitiveness and sales capabilities by enhancing our improve its railway services. For the Tokaido Shinkansen, our main line store assortments, improving services, renovating commercial facilities of business, we are working to improve our transportation services, at stations and continuously making effective use of company-owned focusing on speed and frequency, while introducing new types of rolling land, focusing on areas where synergies with railways can be expected, stock and improving ground facilities with safety as our top priority. In such as the integrated management of the JR Central Towers and the 2003, with the opening of Shinagawa Station, the maximum speed of JR Gate Tower. Leveraging fresh perspectives and flexible ideas, we will continue to all trains was set at 270 km/h, and we shifted to a timetable centered on the Nozomi. In 2020, the maximum speed of all trains was set at hone our "ability 285 km/h, and we established a timetable with 12 Nozomi trains. In to provide better addition to increasing the speed and frequency of our services, we are service" in the also working to improve the convenience of our "EX Service" ("Express railway and non-Reservation" and "Smart EX"), an online reservation and ticketless railway businesses, boarding service. We have also been working to improve the services including the Chuo Shinkansen, which is of our conventional lines by, for example, launching new types of rolling stock and increasing the frequency of services through such launches. under construction. We are also working to provide barrier-free access and support for overseas visitors to make it easier for customers to use our services. N7009

On the other hand, in the non-railway business, we are striving to

#### 3 Greater efficiency

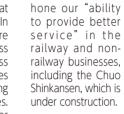
continue to improve our "ability to work efficiently" by, for example, In addition to increasing revenue by promoting the use of our continually reducing costs while ensuring safety in all aspects, such as services through safety measures and service improvement measures, we have been working to improve efficiency and reduce costs in construction, operation and maintenance. all aspects of business execution, including capital investment, by Pre-pandemic operating revenues and expenses (non-consolidated) utilizing the knowledge and technical capabilities we have cultivated (Billion ven) 1 600 and thoroughly pursuing rationality in our business practices without 1.464.8 being bound by traditional ways of working. As a result, we have 1 400 been able to steadily improve our operating profit margin by reducing fixed costs even when operating revenues were increasing, as in the 1 200 decade or so before the pandemic.

We are also promoting "reform of business operations" to build the most desirable operational system by making full use of ICT in order for the JR Central Group to firmly fulfill its social mission well into the future. Through this effort, we aim to reduce non-consolidated recurring expenses related to the Shinkansen and conventional lines by about 80 billion yen, or approximately 10%, over the next 10 to 15 years. With regard to the Chuo Shinkansen Project, we will

#### 4 Pursuit of environmental superiority

Preservation of the global environmental is an important issue for JR frequency converters for the Tokaido Shinkansen with types with lower Central to achieve sustainable growth while earning the trust of society. power loss, in addition to promoting decarbonization efforts across the Inherently, railways have the advantage of being more energy efficient and entire power generation sector in Japan. In addition, we also endorsed the recommendations of the Task Force on Climate-related Financial Disclosures having less impact on the global environment than other transportation modes. In order to further reduce environmental impact, JR Central is working (TCFD) established by the Financial Stability Board (FSB), based on which we to further improve the energy efficiency of its railway operations, such as by will consider strengthening our facilities to prepare against natural disasters making its rolling stock more energy efficient. through analysis of risks and opportunities related to climate change. In addition to the above, we are working to reduce CO<sub>2</sub> emissions further Furthermore, we will cooperate with external companies and organizations to achieve carbon neutrality by 2050. Specifically, we have introduced to contribute to the preservation of the global environment and achievement of a decarbonized society by further enhancing the environmental superiority

Series HC85 cars with lower environmental impact and conducted biofuel experiments to reduce direct CO<sub>2</sub> emissions associated with the use of of railways through fuel, which account for approximately 5% of our total emissions. We will new technologies also begin simulated driving tests combining vehicle driving test equipment and initiatives and hydrogen supply development to develop hydrogen-powered vehicles. that contribute Research and development will be continued for storage battery vehicles. To to the reduction address the indirect emissions from the use of electricity, which account for of environment the remaining 95% of the total, we will work to use renewable energy while impact. making further energy-saving efforts, such as introducing additional energyefficient rolling stock, including the N700S and Series 315, and replacing









Hybrid-powered limited express rolling stock, Series HC85

# Positive Cycle of "ESG management"

JR Central generates both "economic value" and "social value" by practicing the above key business activities. The generation of these two kinds of value is not independent, but rather mutually beneficial, contributing to the virtuous cycle of ESG management.

As mentioned earlier, we have been generating economic value in the form of profits and cash flows by striving for efficient business operation while significantly increasing revenues as we refine our services with safety as our top priority.

Using such economic value as a source of funds, we have invested generously in human resource development, technological development and capital investment from a long-term perspective to develop our business sustainably, and we have strengthened the foundation for operating our business by enhancing management capital. We use the management capital accumulated to implement various measures while re-investing it mainly in key business activities and to continually strengthen three kinds of ability--the ability to work safely, the ability to provide better service and the ability to work efficiently--to further improve our business and generate greater economic value.

At the same time, improving our business, especially in key business activities, is also directly related to the creation of social value. Building a resilient infrastructure, with our highest priority on ensuring safe and reliable transportation, and supporting Japan's main transportation artery and regional transportation as social infrastructure, as well as developing Group businesses, will contribute to the sustainable development of Japan's economy and local communities [S]. In addition, railways have the advantage of being more energy efficient and having less impact on the global environment than other transportation modes. In other words, we believe that promoting the use of railways while pursuing environmental superiority will greatly contribute to the preservation of the global environment [E]. In addition, by conducting these corporate activities under appropriate governance [G], we believe we can achieve sustainable growth as a company while increasing the trust of all stakeholders by maintaining sound management, returning profits to shareholders based on our basic policy of maintaining stable dividends, and building long-term, stable relationships with employees and business partners.

# Generating "Economic Value"

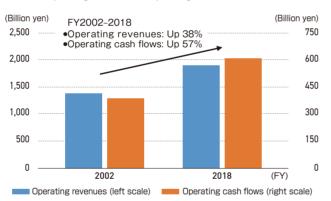
We have used the economic value generated through our business to generate even greater economic value by strengthening our profitability through the continual refining of the Tokaido Shinkansen and other businesses while improving our operational efficiency at the same time. Comparing FY2002, before the opening of Shinagawa Station of the Tokaido Shinkansen, and FY2018, before we were affected by the pandemic, operating cash flows (consolidated) increased 57%

The cash flows thus generated have been used to alleviate our interest burden by reducing the long-term debt that we have incurred since our establishment. They have also been used to enhance investment in human resources, technology and equipment and to construct the Chuo Shinkansen since FY2014. In the meantime, we have continued to pay stable dividends as a means of returning profits to shareholders.

Such ability to generate economic value is a prerequisite for our ability to operate our business, including the Chuo Shinkansen Project, with a long-term outlook while maintaining sound management and stable dividends and increasing the trust of all stakeholders at

the same time. We are currently making efforts to reinforce earning power, which consist of the two pillars of revenue expansion and reform of business operations, in order to continue fulfilling our social mission into the future.

#### Growth of operating revenues and operating cash flows (consolidated)



#### Creating "Social Value"

S Social

#### S Building safe and resilient infrastructure

Since its inauguration in 1964, the Tokaido Shinkansen has In terms of systems, we are taking measures such as creating dual systems for equipment and securing backups to ensure that service supported the growth of the Japanese economy for more than half a century, with many people using it as the main transportation artery provision to customers and the execution of internal operations are connecting Tokyo, Nagoya and Osaka, the three largest metropolitan not disrupted in the event of an earthquake or other disaster or areas in Japan. This region is only about 20% of Japan in terms of due to system failures. We have also taken all possible measures to area, but it is an agglomeration unparalleled in the world with a high protect against cyber attacks, including setting up systems critical to concentration of population and generating more than 60% of Japan' train operations as independent systems with no contact with the s GDP. The Tokaido Shinkansen is indispensable infrastructure that outside. boasts an overwhelming presence over other modes of transportation, Additionally, we are promoting the Chuo Shinkansen Project as it plays a role in providing transportation services, which are the using the Superconducting Maglev System to make Japan's main basic elements of the economy and society. We aim to build safe and transportation artery a dual system as a fundamental measure against resilient infrastructure that can protect Japan's main transportation the aging of the Tokaido Shinkansen and potential major disasters. This will allow us to further reduce management risk to stabilize our artery at all times. To that end, we have been dedicating our greatest energy in management base and continue to fulfill our founding mission of accident prevention in both physical and non-physical aspects ever serving as Japan's main transportation artery.

since our establishment, developing rules and systems to prevent accidents, developing employees and improving their skills through training, and continually upgrading various safety devices. As a result, the Tokaido Shinkansen has had no accidents resulting in the death or injury of passengers on board since its inception, and the number of rail accidents, including those on conventional lines, has decreased significantly since our founding.

As Japan is an earthquake-prone country, there is concern in our market area about the imminence of earthquakes occurring directly beneath the Tokyo metropolitan area and the Nankai Trough. In recent years, addressing the intensification of natural disasters has also become a major issue. Since our establishment, we have been promoting sufficient earthquake and natural disaster countermeasures from both physical and non-physical perspectives and have built resilient infrastructure that can withstand large-scale earthquakes and severe natural disasters by working continually to strengthen our facilities as well as conducting timely and appropriate operations.

#### **S** Providing accessible transportation infrastructure

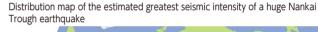
Based on relevant laws, such as the so-called Barrier-Free Act. JR Central has been cooperating with the government and relevant municipalities to jointly develop, maintain and improve rolling stock and facilities to enable all passengers to use railways safely and with a sense of security. We will make continuous efforts to address the ever-changing demands of society as appropriate.

We also believe that providing overseas visitors with a chance to visit the rich tourist attractions along our railway lines is an important issue from the perspective of increasing railway revenues and revitalizing local regions along the lines. Therefore, JR Central is implementing a variety of marketing measures to encourage tourists to Japan to enjoy the areas along our railway lines casually and conveniently. We are also working on increasing and enhancing facilities and services to ensure smooth access for overseas visitors to our stations and railways. We will continue to make every effort to ensure that our stations and trains are safe and accessible



Creating "Social Value

Corporate Data







Wheelchair space on N700S

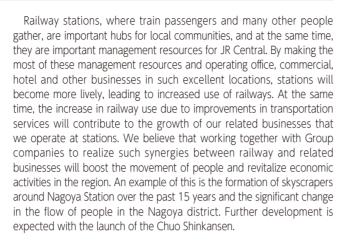
# **S** Local community revitalization

In addition to the Tokaido Shinkansen, which supports Japan's economy and society. JR Central operates conventional lines, mainly in Nagoya and Shizuoka, and develops related businesses mainly in these areas in an integrated manner, thereby fulfilling its mission as social infrastructure that supports people's lives. The conventional lines operated by JR Central, encompassing 12 railway sections, cover approximately 1,400 km in operating kilometers, which is approximately 2.5 times the distance of the Tokaido Shinkansen, and play a role as a means of transportation for daily life, including commuting to and from work and school. While increasing the frequency of services and launching new types of rolling stock, we have been working to maintain our transport network and provide services that are easy to use, complementing each other in combination with the Tokaido Shinkansen. We are also working to revitalize local communities through sales and marketing in coordination with the communities along our railway lines.

Development of the Nagoya Station area



IR Central's establishment





After the completion of IR Gate Towe



### S Human resource development and creation of a rewarding workplace

JR Central views its employees as its greatest management resource. Our management philosophy of "contributing to the development of Japan's main transportation artery and social infrastructure" can be realized at higher levels when the management philosophy and action guidelines are embodied in the work of each employee and then put together as teamwork for thorough implementation. Based on this approach, we are working to develop human resources and create a rewarding workplace through on-site education and training, various training courses, efforts to promote the active participation of women in the workforce, and various improvement activities, and by utilizing the results of engagement surveys, we are working to increase the motivation and capabilities of our employees and maximize our corporate value.

In addition, in order to address management issues such as Reinforcement of Earning Power, we will develop human resources and strengthen our organizational capabilities by clarifying career paths for each job type and encouraging employees to demonstrate their

maximum abilities. We will also revise our personnel and salary systems in FY 2025 with the aim of appropriately rewarding efforts and results toward change and challenges and improving employee motivation and capabilities.





#### E Global environment preservation

We believe that having as many passengers as possible opt to use railway services, which have a smaller environmental impact than environmental superiority. other modes of transport, will reduce the environmental impact of the Other measures we carry out to mitigate environmental impact entire transportation sector and lead to conservation of the global include promoting the effective use of resources through the 3R's environment. Railways account for only 7% of Japan's CO<sub>2</sub> emissions (Reduce, Reuse and Recycle) and other initiatives, reducing the release despite providing 27% of Japan's overall passenger transport volume. of chemical substances and waste, reducing food loss and recycling JR Central has been working to introduce energy-efficient rolling materials. stock to enhance these characteristics. The latest N700S Shinkansen Tokaido Shinkansen's rolling stock ratios and unit energy consumption rolling stock consumes 28% less energy when operating from Tokyo to Shin-Osaka at a maximum speed of 285 km/h compared to (%) 100 ase in maximum speed of all trains (to 270 km/h the Series 300 (in commercial service from March 1992 to March 2012) when running at a maximum speed of 270 km/h. In addition, compared to an aircraft (B777-200), the Tokaido Shinkansen (Series -----60 \_ Series 0 & 100 N700 "Nozomi") consumes approximately one-eighth of the amount Series 300 & 700 of energy per seat when traveling between Tokyo and Osaka and 40 Series N700 & N700A discharges about one-twelfth of the CO<sub>2</sub> emissions. We will continue to improve our transportation services while contributing to global 20 N700S environmental conservation as a corporate responsibility. We will also make efforts to reduce CO<sub>2</sub> emissions further, in line with the



# G Appropriate governance

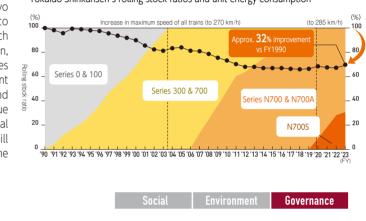
In the railway business, which is the mainstay of our management, development, we believe it is vital to manage our business based on a our basic management concept is to steadily implement initiatives long-term outlook rather than pursuing short-term profitability. necessary to ensure safe and stable transportation, which is our most As such, we will engage in our business activities under solid important issue. We also intend to further reduce our management governance that increases the trust of all stakeholders by establishing risks, stabilize management, and secure the interests of all a corporate culture that places the highest priority on safety and stakeholders, including shareholders, through the Chuo Shinkansen, a ensures the soundness and transparency of management while at the large-scale, long-term project we are working on. Since such initiatives same time aiming for long-term development as a company. require massive long-term capital investment and technological

## **G** Relationships with stakeholders

JR Central's railway business is highly public and has a multifacete array of stakeholders, including customers, shareholders, employee business partners and local communities. Therefore, we believe it important to maintain an overall balance in our relationships with ou stakeholders, rather than focusing on just one facet.

We believe that improving the convenience of many user contributing to the economic and social development of the region and Japan, securing stable profits, returning profits to shareholder and building long-term stable relationships with employees an business partners will increase the trust of all stakeholders and lea to our sustainable growth as a company.





	Stakeholders
Customers	<ul> <li>Safe and comfortable service for everyone</li> <li>Groundbreaking reduction of travel time by the Chuo Shinkansen</li> </ul>
Shareholders	Sustained increase of cash flows     Continuation of stable dividends
Employees	Long-term stable employment environment      Active and rewarding workpla
Business partne	$rs \bullet$ Building long-term, stable, fair and equitable business relationships
Local communities	Development of the Japanese economy      Revitalization of local communitie     Building a resilient society
Global environment	<ul> <li>Conservation of the global environment by expanding the use of environmentally friendly railways</li> </ul>