# JR Central's Operating Revenues Composition



- \*1 The consolidated operating revenues composition is based on the revenues from external customers.
- \*2 The operating revenues and transportation income for FY2021 and FY2022 decreased because of the impacts of the COVID-19 pandemic



In addition to operating railroad business on the Tokaido Shinkansen and conventional lines in the Tokai Region, JR Central is also engaged in bus operation and other businesses.

Major affiliated companies



In addition to operating a department store in JR Central Towers, JR Central primarily sells goods onboard trains and within station premises.

Major affiliated companies

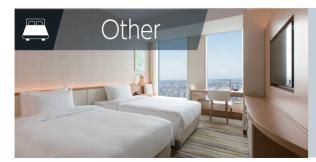
JR CENTRAL RETAILIN'G PLUS Co.. Ltd. \*



In addition to the station building and other real estate leasing business, the JR Central Group is also engaged in the real estate sales business.

Major affiliated companies

JR Tokai Real Estate Co., Ltd.



In addition to hotel business at JR Central's major stations, etc., it is also engaged in such businesses as travel, advertising, manufacturing of rolling stock, etc., and construction.

#### Major affiliated companies

JR Tokai Agency Co., Ltd. Nippon Sharyo, Ltd.

Tokai Rolling Stock & Machinery Co., Ltd. Nippon Kikai Hosen Co., Ltd.

# Market Area Characteristics and Transportation Capacity



Representing a powerful presence in the inter-city transportation market, one that is unrivaled anywhere in

"Tokaido Shinkansen"

The population and economic activities in Japan are concentrated in our market area, covering the Tokyo Metropolitan area, the Nagoya area, and the Osaka area.

Percentages of JR Central's market area in Japan as a whole



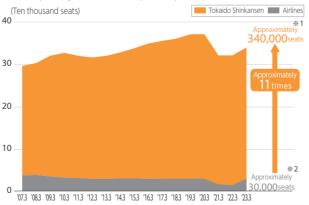
\* JR Centrals market area is calculated taking the following prefectures into account: Tokyo, Kanagawa, Chiba, Saitama, Ibaraki, Shizuoka, Yamanashi, Nagano, Aichi, Mie, Gifu, Shiga, Osaka, Kyoto, Hyogo and Nara

[Source] Area: "The Report of Statistical reports on the land area by prefectures and municipalities in Japan," issued by the Geospatial Information Authority of Japan Population: "Population, Demographics and Number of Households Derived from Basic Resident Registration," issued by the Ministry of Internal Affairs and Communications Gross prefectural product: "Report on Prefectural Accounts," issued by the Cabinet Office

## JR Central provides unrivalled transportation capacity that is incomparable to other modes.

Changes in daily transportation capacity

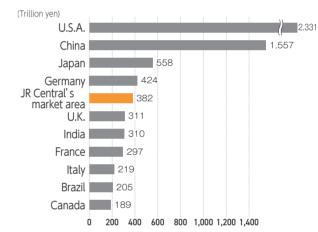
(Comparison between the Tokaido Shinkansen and airline transportation services operating between the Tokyo Metropolitan area and the Osaka area)



- \*1 Tokaido Shinkansen: The number of passenger seats provided by "Nozomi" and "Hikari through train services operating between Tokyo Station and Shin-Osaka Station in each respective fiscal year (including unscheduled train services)
- \*2 Airlines: Calculated by JR Central based on information pertaining to specified Japanese air carriers (issued by the Ministry of Land, Infrastructure, Transport and Tourism) for FY2006 to FY2022
  \*3 The figures for the period between 21.3 and 23.3 decreased because of the impacts of the COVID-19 pandemic

JR Central's market area is comparable to the economic size of major countries.

### Comparison with GDP of each country

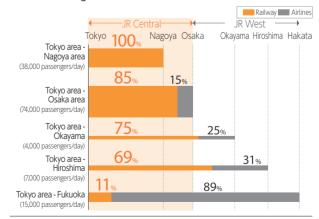


\* Calculated at a rate of 109.05 yen per dollar

Source: United Nations database, "Report on Prefectural Accounts (FY2019)," issued by

### JR Central has established an overwhelming market share within its market area.

Market share (against airlines)



- \*1 Market share is calculated by JR Central based on the Inter-Regional Passenger Mobility Survey
- for FY2021, issued by the Ministry of Land, Infrastructure, Transport and Tourism.

  \*2 Numbers of passengers per day decreased because of the impacts of the COVID-19 pandemic. \*3 Tokyo area: Tokyo, Kanagawa, Chiba, Saitama and Ibaraki prefectures

Nagova area: Aichi, Gifu and Mie prefectures

Osaka area: Osaka, Kyoto, Hyogo and Nara prefectures